

RESOLUTION NO. 2026 - 23

A RESOLUTION AUTHORIZING AND DIRECTING THE ADMINISTRATION TO CONTRACT WITH SPORTMASTER SPORT SURFACES AND ITS AUTHORIZED INSTALLER, INDUSTRIAL SURFACE SEALER, INC. THROUGH EQUALIS GROUP FOR THE RENOVATION OF TENNIS AND PICKLEBALL COURTS, AND AUTHORIZING AND DIRECTING AN EXPENDITURE FOR THE RENOVATIONS, AND DECLARING AN EMERGENCY, AS AMENDED

WHEREAS, on July 15, 2014, the City of Parma Heights became a member of the Sourcing Alliance [now known as Equalis Group], a purchasing cooperative; and

WHEREAS, SportMaster Sport Surfaces is listed as a cooperative purchasing contractor with Equalis Group, a vendor of sports construction services; and

WHEREAS, Industrial Surface Sealer, Inc., an authorized installer of SportMaster Sport Surfaces surfacing material pursuant to Equalis Group Contract Number COG-2138B, submitted an industrial tennis estimate on March 3, 2026, as set forth in “Exhibit A, as amended”, attached hereto, and made a part hereof as though fully rewritten, for the renovation of tennis and pickleball courts; and

WHEREAS, the City of Parma Heights was awarded \$50,000.00 in grant funding from the Cuyahoga County Community Development Supplemental Grant Program for the Greenbrier Commons Pickleball Court Replacement Project to contribute to this larger renovation of the tennis and pickleball courts; and

WHEREAS, Council may authorize the Agreement through the City’s membership in the Sourcing Alliance [now known as Equalis Group], a purchasing cooperative, pursuant to Article V Sections 1 and 6 of the Charter, and Ohio Revised Code Section 9.48 without a competitive bidding process.

NOW, THEREFORE, BE IT RESOLVED by the Council of the City of Parma Heights, County of Cuyahoga and State of Ohio:

Section 1: The Administration is hereby authorized and directed to contract with Industrial Surface Sealer, Inc., an authorized installer for SportMaster Sport Surfaces through Equalis Group Contract Number COG-2138B for renovation of tennis and pickleball courts, pursuant to the forms identified as “Exhibit A, as amended” attached hereto, and made a part hereof as though fully rewritten.

Section 2: The Administration is hereby authorized and directed to expend funds in the amount of \$232,355.00, subject to incidental change orders not to exceed ten percent (10%) of the contract, for the renovation of tennis and pickleball courts, pursuant to the forms identified as “Exhibit A, as amended”, attached hereto, and made a part hereof as though fully rewritten.

Section 3: The Administration is hereby authorized and directed to execute all necessary

agreements and to take any further actions necessary to contract for the renovation identified in "Exhibit A, as amended", attached hereto and made a part hereof as though fully rewritten.

Section 4: This Council finds and determines that all formal actions of this Council concerning and relating to the adoption of this Resolution were taken in an open meeting of this Council and that all deliberations of the Council and of any of its Committees comprised of a majority of the members of the Council that resulted in those formal actions were in meetings open to the public, in compliance with the law.

Section 5: This Council declares this Resolution to be an emergency measure for the immediate preservation of the public health, peace, and safety of this Municipality, and for the further reason that it is necessary to renovate the tennis and pickleball courts during appropriate weather months and at a time that the Equalis Group contractor has availability during that limited season; wherefore, this Resolution shall be in full force and effect immediately after its passage by Council and approval of the Mayor.

PASSED: April 13, 2026

Thomas Rounds
PRESIDENT OF COUNCIL

ATTEST: Barbara O'Brien
CLERK OF COUNCIL

April 13, 2026
APPROVED

FILED WITH
THE MAYOR: April 13, 2026

M. Marie Gallo
MAYOR MARIE GALLO

DATE	ACTIVITY	AMOUNT
	Front set of court - 3 Tennis + 4 Pickleball Remove existing net posts Sweep existing courts Crack fill cracks larger than " in width Install a tack coat on existing asphalt Install " of 448 Type 1 Virgin leveling course Install MPM30® Paving FABRIC over WHOLE court **** Install 1 " of 448 Type 1 Virgin Gutter seal edges Curbs and water flow need to be handled by city Goal is to have water flow OFF the court surface Prev Wage in	29,500.00
	Services Alternate – Pickleball + Basketball Court – Approx. 5,700 S/F -Open Market Net Posts + Fencing to be removed by others Sweep existing courts Crack fill cracks larger than " in width Install a tack coat on existing asphalt Install " of 448 Type 1 Virgin leveling course Install MPM30® Paving Fabric **** Install 1 " of 448 Type 1 Virgin Gutter seal edges Asphalt original quote - Prev Wage in	0.00
	Resurfacer 2 Apply 2 coats of Acrylic resurfacer to entire area.	0.00
	Color 2 Apply 2 coats of Sportmaster Color Plus system to entire area.	52,170.00
	Services Tennis and Pickleball area -- Bigger area 28,200 SF @ 1.85 per SF 3 tennis and 4 pickleball 2 coats Resurfacer/ 2 coats color/ Lines 2 different colors on Tennis + 3 colors on Pickleball courts	4,700.00
	Tennis lines Paint play lines according to USTA standards. 3 tennis lines 3 x 900 = 2700 4 pickleball 4 x 500 = 2000 <hr/> <div style="text-align: right;">4700</div>	
	Services Tennis and Pickleball area -- smaller area 5700 SF @ 1.85 per SF on back area 3 pickleball 2 coats Resurfacer/ 2 coats color/ Lines 2 different colors	1,500.00
	Tennis lines Paint play lines according to USTA standards. on back area 3 pickleball 3 x 500 = 1000	12,000.00
	Services TENNIS COURTS (3) ALL NEW Cement install , Net, Posts, Anchors, cement and Hardware -	24,500.00
	Services Pickleball Courts (7) ALL NEW	

DATE	ACTIVITY	AMOUNT
	Cement install , Pickleball Net, Posts, Anchors, cement and Hardware -	
	Services	8,000.00
	CEMENT UNDER COURT - OLD ICE SKATE ARENA was there in past	
	Will need to chisel through cement to install posts in ground	
	\$ 400 x 20 post sleeves total =	
	Special auger and cement bits to dig through layers of CONCRETE	
	Sport Resurfacing Disclaimer	0.00
	Industrial Surface is not responsible for the following.	
	Painting under mesh fencing on the ground unless it is at least 2" off the court surface.	
	Painting around the outside perimeter of the fence. Unless specified.	
	Low spots, birdbaths, depressions, or standing water on the court surface from prior asphalt.	
	We are not changing the grade of the slope with 2 inches of asphalt	
	Repairing damages to the court surface before & after our coatings are applied unless our personnel caused it.	
	Court layouts, color schemes & line dimensions will be up to our discretion unless we are provided with acceptable specifications. Sign off required	
	Permanent closure of cracks is not guaranteed unless membraned cracks apply	
	New asphalt must be cured for 20-25 days before coating can be applied.	
	Note-Carl	0.00
	Carl-Industrial Surface www.industrialsurface.com	
	(216) 408-3348 (cell) (216) 341-2662 (office)	
	carl@industrialsurface.com	
	Services	0.00
	Sportmaster Sports Surfacing contractor.	
	Sportmaster/Equalis	
	Contract # COG-2138B	
	References 1	0.00
	References:	
	Over 900 + courts done in the last 30 years	
	- Amherst High School - 2025	
	- Oberlin College - 2025	
	- Park Place - 747 Alpha Drive, Highland Hts	
	- Hawken High School - Gates Mills	
	- Kenston High School (2024)	
	- Aberdeen HOA , Highland Hts - Next to Stonewater Country Club	
	- Richfield Village - 6 Pickleball Courts + 3 Tennis (2024)	
	- Fairview Park - Morton Park	
	- City of Strongsville - Town Center - 12 Pickleball + 4 Tennis (2024) + Basketball	
	- Avon Lake - Premier Indoor Pickleball - 16 Indoor Pickleball -	
	Pin Oak Drive, Avon - 50,000 SF	
	- Concord Park - 1 BBall + 2 Tennis	
	- Willoughby - Osborne Parl - 12 Pball	
	- Lerner - Private residence - Hunting Valley	
	- Medina High School	
	- Copley High School	
	- Beachwood - 6 Pickleball - Behind pool on Fairmont Rd	
	- Tri City Park -Westlake - 12 Pickleball Courts	
	- North Ridgeville High School - 5 courts	
	- Avon High School - 8 Tennis + 5 Pickleball	
	- John Carroll University (last year) - 6 Tennis	
	- Laurel School (8 courts - 2 each year)	
	- Rocky River (Linden Park) - 4 Tennis	

DATE	ACTIVITY	AMOUNT
	- Westlake Rec center -Senior Center (4 courts)	
	- Hudson Barlow Park - 12 Pickleball + 5 Tennis	
	- Glenwillow Pickleball courts	
	- Independence City Courts (4 tennis / 6 Pickleball) - Selig Drive - 5 years ago	
	- Orange Village - Pickleball courts	
	- Lakes of Orange	
	- Oranewood HOA	
	- City of Akron (Waters Park) - 6 Pickleball courts	
	- Mentor - 16 pickleball courts (8 years ago) - By ice arena	
	many others, etc...	
	TOTAL	\$232,355.00

Accepted By

Accepted Date



March 4, 2026

RE: Authorization of Industrial Surface Sealer, Inc. as Authorized Installer

Contract No. COG-2138B | SportMaster Sport Surfacing Systems

To Whom It May Concern:

Equalis Group hereby confirms that Industrial Surface Sealer, Inc. is an authorized installer of SportMaster sport surfacing systems under Contract Number COG-2138B, issued through the Equalis Group cooperative purchasing program.

Contract COG-2138B was competitively solicited and awarded through the Cooperative Council of Government's procurement process in full compliance with applicable public procurement requirements. The contract encompasses the supply of SportMaster sport surfacing materials as well as professional installation services performed by authorized installer.

Industrial Surface Sealer, Inc. has been designated as an authorized applicator under Contract COG-2138B and is expressly authorized to perform installation services on behalf of SportMaster for projects procured through this contract. Any work performed by Industrial Surface Sealer, Inc. under COG-2138B shall be considered fully compliant with the terms and conditions of the cooperative contract with SportMaster sport surfacing systems.

Should you require additional information regarding Contract COG-2138B, the scope of authorized installation services, or the Equalis Group cooperative purchasing program, please do not hesitate to contact me.

Sincerely,

David Robbins

Director – Product Development, Equalis Group

c: 330.328.9552 | o: 216.478.1070

e: DRobbins@EqualisGroup.org

AUTHORIZED INSTALLER

Master®

SportMaster®

PO Box 2277

Sandusky, Ohio 44870

Phone: 419-626-4375

Toll Free: 800-395-7325 (U.S.)

FAX: 419-626-5477



Industrial Surface Sealer, Inc. – Cleveland, OH

Factory Authorized - Installers of SportMaster® Sport Surfacing Systems

SportMaster® Sport Surfaces are 100% acrylic and available throughout the world at SealMaster® locations and select distributors. SportMaster® tennis surfaces have been the choice of surfacing professionals and players for over 50 years, and are utilized on ATP, WTA, and US Open series pro tournaments. A full range of surfacing systems from tennis, pickleball & basketball, roller sports, multi-purpose, running tracks, and cushioned surfaces make up the SportMaster® product line. The International Tennis Federation (ITF) has classified SportMaster® Sport Surfaces under their pace rating system for all speeds of play (slow, medium-slow, medium, medium-fast, fast). The United States Professional Tennis Association (USPTA) & The United States Pickleball Association (USA Pickleball) recognizes SportMaster® as their official surface. SportMaster® is equal to or better than all mainstream, 100% acrylic coating systems on the market.



Jeff Gearheart – Director of SportMaster® Sport Surfaces
jeff@sportmaster.net • www.sportmaster.net

SportMaster®
SPORT SURFACES