

ORDINANCE NO. 2025 - 6

AN ORDINANCE AUTHORIZING AND DIRECTING THE ADMINISTRATION TO PURCHASE TWO (2) 2024 F-250 TRUCKS FROM VALLEY TRUCK CENTERS AT A TOTAL PURCHASE PRICE OF \$90,015.84, AND DECLARING AN EMERGENCY

WHEREAS, the Director of Public Service has determined the need for and recommends that this Council authorize the purchase of two (2) 2024 F-250 trucks from Valley Truck Centers for the efficient operation of the Department of Public Service; and

WHEREAS, the Ohio Department of Administrative Services has established a state bid contract price for each of these vehicles at \$45,661.00 as identified in Exhibit "A" attached hereto; and

WHEREAS, Valley Truck Centers has two (2) 2024 F-250 trucks available for purchase prices of \$45,007.92 each for a total purchase price of \$90,015.84 as identified in Exhibit "B" attached hereto; and

WHEREAS, Council may authorize purchases pursuant to the State Purchasing Program without competitive bidding process based upon the authority granted to it in Article V Section 6 of the Charter, and Section 145.08 of the Codified Ordinances; and

WHEREAS, Council may authorize these purchases from Valley Truck Centers, instead of by participating in contracts into which the Department of Administrative Services, Office of State Purchasing, has entered for the purchase of equipment, as provided in Section 145.08, based upon the authority granted to it in Article V Section 6 of the Charter, and Section 145.09 of the Codified Ordinances, as such equipment from Valley Truck Centers, upon equivalent terms, conditions, and specifications, are at a lower price than through such state contracts. Section 145.09 further provides that these purchases are exempt from any competitive selection procedures otherwise required by law.

NOW, THEREFORE, BE IT ORDAINED by the Council of the City of Parma Heights, County of Cuyahoga, and State of Ohio:

Section 1: That the Administration is hereby authorized and directed to purchase from Valley Truck Centers two (2) 2024 F-250 trucks at a total purchase price of Ninety Thousand, Fifteen Dollars and Eighty-Four Cents (\$90,015.84) as identified in Exhibit "B", attached hereto and incorporated by reference.

Section 2: This Council finds and determines that all formal actions of this Council concerning and relating to the adoption of this Ordinance were taken in an open meeting of this Council and that all deliberations of the Council and of any of its Committees comprised of a majority of the members of the Council that resulted in those formal actions were in meeting open to the public, in compliance with the law.

Section 3: This Ordinance is declared to be an emergency measure necessary for the public peace, health, and safety of the Municipality, and for the further reason that it is immediately

necessary to authorize these purchases in order to secure the trucks at the current contract price; wherefore, this Ordinance shall be in full force and effect immediately upon its passage by Council and approval by the Mayor.

PASSED: January 13, '25

ATTEST: Barbara Allen
CLERK OF COUNCIL

FILED WITH
THE MAYOR: January 13, 2025

Lisa M. [Signature]
PRESIDENT OF COUNCIL PRO TEM

January 13, 2025
APPROVED

M. Gallo [Signature]
MAYOR MARIE GALLO



OhioBuys

EXHIBIT A

Contract

STATE OF OHIO

DEPARTMENT OF ADMINISTRATIVE SERVICES

GENERAL SERVICES DIVISION

OFFICE OF PROCUREMENT SERVICES

4200 SURFACE ROAD, COLUMBUS, OH 43228-1395

MANDATORY USE CONTRACT FOR: New, Model Year 2025 or Newer, Sport Utility Vehicles, Cargo Vans, and Trucks; Alternative Fuel Vehicles (SUVs and Midsize Trucks)

CONTRACT No.: RSI023710

CONTRACT ID: CTR023710

EFFECTIVE DATES: 12/20/24 to 09/30/25

SUPPLIER: Cronin Ford North

The Department of Administrative Services has accepted bids submitted in response to Invitation to Bid No. SRC0000022772. The evaluation of the bid response(s) has been completed. The bidder(s) listed herein have been determined to be the lowest responsive and responsible bidder(s) and have been awarded a contract for the items(s) listed. The respective bid response, including the Instructions to Bidders and Standard Terms and Conditions, special contract terms & conditions, any bid addenda, specifications, pricing schedules and any attachments incorporated by reference and accepted by DAS become a part of this Requirements Contract.

This Requirements Contract is effective beginning and ending on the dates noted above unless, prior to the expiration date, the Contract is renewed, terminated or cancelled in accordance with the Contract Terms and Conditions.

CONTRACT RENEWAL. This Contract may be renewed after the ending date of the Contract solely at the discretion of the Contracting Agency for a period of one month. Any further renewals will be by mutual agreement between the Contractor and the Contracting Agency for any number of times and for any period of time. The cumulative time of all mutual renewals may not exceed 09/30/2027 unless the Contracting Agency determines that additional renewal is necessary.

This Requirements Contract is available to all State Agencies, State institutions of higher education and properly registered members of the Cooperative Purchasing Program of the Department of Administrative Services, as applicable.

Agencies are eligible to make purchases of the listed supplies and/or services in any amount and at any time as determined by the agency. The State makes no representation or guarantee that agencies will purchase the volume of supplies and/or services as advertised in the Invitation to Bid.

This Requirements Contract and any Amendments thereto are available from the Ohio|Buys public portal at the following address:

<https://supplier-emarketplace.ohio.gov/page.aspx/en/usr/login?ReturnUrl=%2fpage.aspx%2fen%2fbuy%2fhomepage>

Signed: _____

Kathleen C. Madden, Director

Date



1 - SPECIFICATIONS AND REQUIREMENTS

1.1 - SCOPE

These specifications define the State's requirements for new, never titled, model year 2025 or newer sports utility vehicles (SUVS), trucks and cargo vans; included are alternative fuel SUVs and midsize trucks. These specifications are to be utilized by state agencies in the operation of state government. This includes political subdivisions that are members of the Department of Administrative Services, Office of Procurement Services Cooperative Purchasing Program.

Vehicle shall be the latest current model, complete with all standard equipment, unless otherwise specified. Any item which is standard equipment on the vehicle being bid, but not listed below, must not be removed from the vehicle. Manufacturer's disclaimers indicate changes in product specifications may occur during the model year and they reserve the right to do so without repercussion. All current mandatory Department of Transportation safety requirements are to be furnished, including seat belts and shoulder harness.

The State may permit updates to model year and model year pricing for the same make/model upon manufacturer build out of the awarded model year (refer to Section 3.3 of this document for model year and model year pricing updates).

1.2 - CLASSIFICATION

Due to the life cycle of vehicles, usage data will change from year to year. The State makes no representation or guarantee as to the actual number of vehicles that will be purchased by participating agencies. The estimates listed below are based upon 2024 vehicle purchases and projections for 2025.

Item Number	Estimated # of Units	Item Description
1ATH	20	Sport Utility Vehicle (SUV) Compact -Hybrid
4ATEV	10	Crossover Sport Utility Vehicle (SUV) AWD – Full Electric
20AT	0	Pickup – Full Size – 8,500# GVWR – 2WD – Regular Cab – Long Bed
21AT	0	Pickup – Full Size – 8,500# GVWR – 4WD – Regular Cab – Long Bed
26AT	2	Pickup – Full Size – 9,900# GVWR – 2WD – Regular Cab – Long Bed - SRW
27AT	4	Pickup – Full Size – 9,900# GVWR – 4WD – Regular Cab – Long Bed - SRW
30AT	0	Pickup – Full Size – 9,900# GVWR – 2WD – Crew Cab – Long Bed - SRW
31AT	10	Pickup – Full Size – 9,900# GVWR – 4WD – Crew Cab – Long Bed - SRW

NOTE: Political subdivision purchases are not included in the figures shown above. The evaluation is based upon these State usage figures. This Contract will be available to political subdivisions in addition to the State usage projections above. Political subdivision purchases may represent a significant increase to the estimated purchase quantity.

For items with an Estimated Usage of 0, a value of 1 will be used for evaluation purposes.

1.3 - APPLICABLE DOCUMENTS

- A. [Ohio Revised Code Section 125](#)
- B. Ohio Revised Code Chapters [4501](#), [4503](#), [4513](#), and [4517](#)
- C. Federal Motor Vehicle Safety Standards (FMVSS)
- D. Society of Automotive Engineers (SAE) Automotive Technical Standards
- E. Occupational Safety & Health Administration (OSHA) Regulations
- F. U.S. Environmental Protection Agency (EPA) Laws & Regulations
- G. Model Year 2025 or Manufacturer's most current Model EPA Fuel Economy Guide

1.4 - REQUIREMENTS

In addition to the State of Ohio sport utility vehicle, cargo van, and truck specifications, the following items of factory-installed equipment shall be required as standard equipment on each vehicle listed in this bid, unless otherwise noted. Optional equipment required to be furnished on the units is noted on the State's specifications. Options listed herein are to be factory installed except for any item(s) not available from the factory.

1.4.1 - REQUIRED STANDARD EQUIPMENT

The following is required standard equipment:

- A. Four Speed Automatic Transmission (unless otherwise noted)
- B. Outside Rearview Mirrors, Left and Right, Low Mount with break-a-way mirror head feature (unless otherwise specified, manufacturers largest standard manually operated left and right mirrors to be bid).
- C. Inside Rearview Mirrors
- D. Spare Wheel and Tire (of same manufacturer style and tread design as Original Equipment) with manufacturers standard spare tire mounting location, unless otherwise specified. Tire and wheels shall be conventional full size, if available. All tires to be radial unless otherwise stated. A tire mending kit can also be used as an alternative where noted.
- E. Bumpers: Front and Rear, manufacturer's standard, with the rear bumper to be a step bumper on all pickup trucks with factory beds or utility body.
- F. Standard heater and defroster
- G. Heavy duty radiator to include radiator overflow tank
- H. Dual armrests
- I. Dual visors
- J. Dual airbags

- K. Gauges on instrument panel, as standard for model being bid
- L. 12V power point
- M. Lug wrench and tire jack
- N. Second row bench seat required on utility vehicles and crew cab trucks unless otherwise specified. Shall be manufacturer's standard seating.
- O. Passenger seat required on each van. Second row bench seat required on crew cab trucks unless otherwise specified. Shall be manufacturer's standard seating.
- P. Manufacturer's standard floor covering. Floor covering in cargo vans to include load area.
- Q. All wiring provided is to be properly sized and installed in accordance with the manufacturer's recommendations. All wiring is to be adequately protected from cargo in the load space.
- R. Rust Proofing: Each vehicle listed in this bid shall have the manufacturer's standard corrosion protection system. A copy of the corrosion protection warranty is to be returned with the bid, certifying compliance to this requirement. Bidder to provide this information via the Questionnaire.

NOTE: Failure to provide this warranty may result in disqualification of the bid.

- S. Radio Suppression: Each vehicle listed in this bid shall have the manufacturer's standard radio suppression system.
- T. Key FOBS: Two sets of keys with FOBS enabling electronic keyless entry will be included with the delivery of the vehicle.
- U. Restraint System and Supplemental Restraint Systems: Restraint Systems refers to lap and shoulder seat belts and Supplemental Restraint Systems refer to air bag systems.
- V. Tires: Shall be as recommended by the manufacturer for the vehicle specified, and shall be premium quality of recognized manufacturer, steel belted radials (all season tread; unless otherwise specified).
- W. All vehicles to be delivered ready to use, fully charged or with the fuel tank at least one-half (1/2) full.
- X. Bluetooth Connectivity: Each vehicle listed in this Bid shall have Bluetooth Connectivity to allow handsfree phone operation.
- Y. Paint: The entire unit shall be painted in accordance with automotive standards. All colors are to be solid and manufacturer standard and will be specified on the order. Certain items may require specific paint as noted. Bidder to note which colors are standard at no extra cost on each item bid. If no chart is submitted or no notations are made it will assume all colors are standard and no additional compensation will be made for any factory color ordered.
- Z. Additional Option Package: This has been included on the pricing pages for the bidder to provide several of their more popular options for the item being bid. In the event of an order for one (1) or more of these options, it is the responsibility of the contractor to assure that the entire content(s) of the Option Package is made available to the ordering entity and is what the ordering entity is requesting to be included with their purchase.

1.4.2 - BODY SPECIFICATIONS

- A. Frame, Axle, and Springs: Shall be manufacturer's standard for the payload rating, unless otherwise specified.
- B. Cab/Vehicle Body: Shall be the manufacturer's standard protection closed type with safety glass throughout. Key type door lock in at least one (1) door.
- C. Pickup Box: Shall be of the open express wide type with down swinging tailgate. The tailgate shall be fitted with shield top chains or other means of holding the tailgate in a 90-degree open position. The floor of the box shall be either all steel or aluminum and be the manufacturer's standard box for model being bid. Inside box dimensions shall be manufacturer's standard for box specified.

1.4.3 - OPTIONAL EQUIPMENT REQUIREMENTS (WHEN ORDERED)

- A. 6 DOOR UTILITY BODY: Furnish and install a six (6) door utility body that is appropriately sized for the chassis. The quoted bid price is to include all parts and labor for the installation of the body. If the body is installed on a four (4) wheel drive vehicle an off-road installation kit is to be provided. The body is to include the following features:
 - 1. Removal of the pickup box if required.
 - 2. Finish paint to match the cab.
 - 3. All steel construction with a five (5) year rust through warranty.
 - 4. Four (4) vertical compartments and two (2) horizontal compartments with standard shelving. All doors are to be keyed alike.
 - 5. 3/16" tread plate floor.
 - 6. Rear tailgate with rubber coated chains.
 - 7. Rear step bumper with pintle hood recess.
 - 8. Lighting package to comply with FMVSS 108.
- B. SNOW PLOW PACKAGE: Furnish and install a snow plow package that includes the following features:
 - 1. Chassis manufacturer's snow plow prep package.
 - 2. Blade with quick-disconnect mounting assembly. The blade is to incorporate a replaceable cutting edge.
 - 3. Blade to be sized according to the manufacturer's recommendation based on the rear axle track width. Pricing will be established for single rear wheel and dual rear wheel track widths when applicable. Bidder will indicate the price and the blade length for each configuration in their bid response. The State may reject the proposed snow plow if the design is not appropriate for the truck configuration.
 - 4. Power and blade.
 - 5. Plow lights and markers.
 - 6. In cab controls installed in a convenient location for the driver.
- C. 2 YARD DUMP BODY: Furnish and install a 2 Yard Dump Body that is appropriately sized for the chassis. The dump body is to include the following features:
 - 1. Cab Shield.
 - 2. Double acting tailgate.
 - 3. 15 GPM Central Hydraulic system w/9 Ton double acting hoist.
 - 4. All DOT safety items such as cab lights, rubber mounted bed lights, bed props, and mud flaps.
 - 5. Finish paint to match the cab.

- D. METAL SAFETY PARTITION: Furnish and install a metal wire mesh safety partition between the cab and load areas of the van. The partition is not to interfere with the seat travel or the side door opening of the load area.
- E. PLEXIGLAS SAFETY PARTITION: Furnish and install a clear plexiglass safety partition between the cab and load area of the van. The partition is not to interfere with the seat travel or the side door opening of the load area.
- F. TRAILER TOW PACKAGE: The trailer tow package is to include a Reese type receive tube and trailer receptacle.
- G. 7-PIN TRAILER RECEPTACLE WIRING (ODOT WIRING SPECIFICATION): Furnish and install a 7-pin trailer receptacle at the rear of the truck that is wired per Supplement A.
- H. BED LINER: Furnish and install a bed liner that is to be a Spray-In Liner (aftermarket installation will be accepted).

1.5 - DELIVERY

1.5.1 - ORDER CONFIRMATION

Upon receipt of an order from an ordering agency, the contractor will confirm receipt of the agency's order by electronic means. The contractor is to provide confirmation by electronic means once the order has been placed with the manufacturer. The confirmation document shall confirm the contractor's order number, specific item(s), order quantities, and unit price. The confirmation document may be a copy of the agency's order with the contractor's order number entered thereon.

Upon receipt of the vehicle from the manufacturer, the dealer is to acknowledge receipt of the vehicle to the ordering agency. The contractor (dealer) is to then schedule delivery with the ordering agency. Delivery may be refused by the ordering agency if delivery was not scheduled. Delivery to the ordering agency is to be accomplished within seven (7) days after the contractor receives and services ordered items (for Delayed Delivery refer to Section 1.5.4 of this document).

1.5.2 - ORDERING ENTITY CONTACT

Any State of Ohio ordering entity and/or political subdivision ordering from this contract needs to be sure that they have included a contact, phone/fax numbers on the purchase order to the dealership. State's Cooperative Purchasing members need to be sure to include their current membership certificate number and / or a copy of their current membership certificate when placing an order to the dealership.

1.5.3 - PERFORMANCE AGREEMENT

The manufacturer has, upon occasion, oversold productive capability, resulting in an inability to deliver all of the contractor's properly entered and acknowledged orders. When this occurs, the contractor cannot deliver for reasons beyond his control and cannot be held responsible. Usually, the manufacturer will complete deliveries with the new model year vehicle at the contractor's bid price.

1.5.4 - DELAYED DELIVERY

- A. Certain agencies may require delayed delivery on various items within this Contract. For any vehicle order that requests delayed delivery, the storage charges per day shall commence seven (7) calendar days after agency contact person notification that vehicle(s) so ordered are serviced and ready for delivery. The rate of such charges shall be indicated on the catalog item as Delayed Delivery Daily Storage Charge. Failure to include a dollar amount at bid submission for the Delayed Delivery Daily Storage Charge will be interpreted as \$0.00.
- B. If ordering entities elect to take delivery at the Contractor's place of business, pickup must be within seven (7) calendar days after notification that the vehicle is serviced and ready for pickup. If the vehicle is not picked up within the seven (7) calendar days after notification, the ordering entity is subject to a storage charge. The rate of such charges shall be indicated on the catalog item as Delayed Delivery Daily Storage Charge. Failure to include a dollar amount at bid submission for the Delayed Delivery Daily Storage Charge will be interpreted as \$0.00.

1.5.5 - DELIVERY INSTRUCTIONS

The transporting and delivery of automobiles shall be accomplished by surface transport, or by being driven individually. Tow bar delivery is not acceptable. All deliveries shall be effected per bid commitment. Failure to meet delivery requirements may be cause for cancellation, only with the approval of the Office of Procurement Services.

1.5.6 - MANUFACTURERS PRODUCTION TERMINATION NOTICE (BUILD-OUT)

- A. The contractor is required to notify the Office of Procurement Services when build out dates and dealer order cutoff dates are released by the manufacturer. A build out schedule is listed in the Contract to assist entities in planning vehicle purchases. With build out notification, the contractor must provide the status of pricing: price protection (maintaining current prices for the next model year) or the proposed new model year pricing. If new model year pricing is unknown at the time of current model year build out, the Contractor must communicate that pricing is to be determined (refer to Section 3.3 of this document for model year and model year pricing updates). Failure to provide timely notification may result in breach of contract.
- B. Orders prior to manufacturer production termination notice (build-out date): All orders placed against any contract resulting from this bid, shall be provided to the contractor no later than the manufacturer's build-out date, which in the past is usually around March, but may be much earlier. Agencies will be notified of these dates but are urged to submit their orders as quickly as possible after receipt of the contract.
- C. All orders received and accepted by the contractor on, or prior to, the build-out date shall guarantee delivery of the vehicle as described on the purchase order at the Contract price. In the event the manufacturer cancels a confirmed order placed by an ordering agency due to the model year build-out, the contractor must notify the ordering agency immediately and provide evidence of manufacturer cancellation. If the contract has been amended to include the next model year with approved pricing, the ordering agency may opt to proceed with their order for the new model year at pricing approved in the contract. The ordering agency should confirm in writing to the contractor that they want to proceed with the next model year. The contractor should attempt to maintain the ordering agency's place in line if the next model year is ordered.
- D. Any order received by the contractor after the build-out date for that model year will be subject to availability. The contractor reserves the right to accept or reject these orders. The contractor will be required to notify the ordering agency, within five (5) working days, after the purchase order has been received by the contractor, whether the purchase order will be accepted or rejected. If the purchase order cannot be accepted, it shall be returned to the ordering agency by the contractor. Once accepted, the contractor shall be required to fulfill the order. Failure to do so may result in the ordering agency purchasing a comparable vehicle from another source. The contractor may be held liable for any difference in price.

1.6 - NOTES

1.6.1 - WARRANTY

Unless ordered with extended warranty, manufacturer's standard warranty shall apply, copy of warranty to be delivered with vehicle(s) purchased. Order will be considered incomplete until warranty is delivered. Bidder to attach this information via the Questionnaire.

1.6.2 - SPECIFICATION CONFORMATION & EXTRA ACCESSORIES

Any delivered vehicle not conforming to these specifications shall be rejected and it will be the responsibility of the dealer or manufacturer to comply with State of Ohio requirements. Any extra accessories delivered on vehicles cannot and will not be paid for.

1.6.3 - ORDERING REQUIREMENTS/LIMITATIONS

Some equipment requested may be available only in combination with other options or subject to additional ordering requirements or limitations. Be sure such requirements are noted. Once awarded, contractors are expected to deliver vehicles as ordered, incurring no additional costs beyond the stated prices.

1.6.4 - ADDITIONAL OPTIONS

Bidders may elect to quote some of their more popular options for the item being bid. The options(s) being offered must be available for the item being bid. The additional options being offered must not change the item model being bid.

If offering additional options, include the information in the Additional Option Package on the Item Grid.

1.6.5 - DIFFERENTIAL TYPE/RATIO

For the purposes of this bid the terms limited slip, anti-spin, automatic locking, rear locking, TRAC-LOC, etc. are to have the same meaning. The bidder is to state the standard rear axle ratio being provided (include information on the Specification Identification & Unspecified Option Price form and attach form via Questionnaire) and is to quote any additional ratio that may be available when preparing their bid.

1.7 - SPECIFICATION SHEETS

Shown below are the specifications requirements for equipment that the State desires to purchase. These specifications are only considered as necessary to establish functional requirements. Proprietary design, exact dimensions, capacities, or restrictive features will not preclude acceptance of other recognized alternates meeting comparable performance requirements as determined by the Department of Administrative Services. List all deviations providing equivalent performance in the Questionnaire. Failure to comply may deem the bid not responsive.

ITEM 1ATH, SPORT UTILITY VEHICLE (SUV) COMPACT – HYBRID

Make/Manufacturer: Ford

Model Year and Model: MY2025 Escape Hybrid ST-Line AWD

Model Number: U9N/400A

Delivery, Days After Receipt of Order: 45-120 Days (Upfits will delay delivery time)

Line No.	Standard Specification Items	Minimum Requirements
Powertrain		
1.	Engine Type (Liter/ Cylinder)	2.0L/4 Cylinder
2.	Horsepower (Net HP)	163
3.	Transmission	Automatic
4.	Cooling System	Heaviest Duty Available
5.	Drive Train	4WD or AWD
6.	Alternative Fuel Type	Electric
7.	Fuel Capacity (Gal.)	14.2
Exterior		
8.	Tires	All Season
9.	Spare Tire/Tire Mending Kit	Mending Kit
10.	Paint	Space Silver, Carbonized Gray, Vapor Blue Met, Agate Black
11.	Number of Doors	4
12.	Wheelbase (in.)	95-110

ITEM 1ATH, SPORT UTILITY VEHICLE (SUV) COMPACT – HYBRID (continued)

Line No.	Standard Specification Items	Minimum Requirements
Safety		
13.	Restraint System (Driver & Passenger)	Required
14.	Supplement Restraint System (Driver & Passenger)	Required
15.	Rear Camera	Required
16.	Bluetooth Connectivity	Required
Seating		
17.	Seating Capacity	5
18.	Front Seat Type	Bucket
19.	Seat Covering	Cloth
20.	Floor Covering	Carpet
Accessories		
21.	Air Conditioning	Required
22.	Tilt Wheel & Cruise Control	Required
23.	Power Windows & Door Locks	Required
24.	Keyed Door Locks	Required
25.	2 Set of Keys with FOB Enabling Electronic Keyless Entry	Required
26.	Intermittent Windshield Wipers	Required
27.	Rear Window Defroster	Required
28.	Floor Mats	Front/Rear
29.	Radio	Standard AM/FM
30.	Exterior Rear-View Mirror	Dual
31.	Trunk/Cargo Light	Automatic
Warranty		
32.	Rust Proofing	Min. Factory Warranty
33.	Manufacturer Standard	Min. 3 yr./36,000 Mile

ITEM 1ATH, SPORT UTILITY VEHICLE (SUV) COMPACT – HYBRID (continued)

Line No.	Standard Specification Items	Minimum Requirements
Optional Equipment Items		
34.	Parts Manual(s) – N/A	
35.	Service Manual(s) - SVC	
36.	Additional Set of Keys with FOB Enabling Electronic Keyless Entry - +1KEY	
37.	Seat Belt Extender - SBE	
38.	Vinyl Seat Covering – N/A	
39.	Safety: Adaptive Cruise Control – 68B	
40.	Safety: Lane-Departure Warning (LDW) - Included	
41.	Safety: Forward-Collision Warning (FCW) - Included	
42.	Safety: Lane-Keeping Assist (LKA) - Included	
43.	Safety: Rear Automatic Emergency Braking (Rear AEB) - Included	
44.	Safety: Lane-Centering Assist – Included with 68B	
45.	Safety: Automatic Emergency Braking - Included	
46.	Safety: Rear Cross-Traffic Warning - Included	
47.	Safety: Blind-Spot Warning (BSW) - Included	
48.	Additional Option Package: Cold Weather Package – 19H	

Unspecified Option Price: 2% above manufacturer invoice

Standard Rear Axle Ratio: 2.91

ITEM 4ATEV – CROSSOVER SPORT UTILITY VEHICLE (SUV) AWD – FULL ELECTRIC

Make/Manufacturer: Ford

Model Year and Model: MY2025 Mustang Mach E AWD

Model Number: K1S/100A

Delivery, Days After Receipt of Order: 45-120 Days (Upfits will delay delivery time)

Line No.	Standard Specification Items	Minimum Requirements
Powertrain		
1.	Engine Type	Electric
2.	Horsepower (Net HP)	325
3.	Transmission	Single Speed Transmission
4.	Electric Vehicle Battery Pack	200-300 mile range
5.	Charge Time hrs @110/120v	49
6.	Charge Time hrs @220/240v	10.1
7.	Power Output (Kw)	242 Kw
8.	Battery Type	Lithium Ion
9.	Drive Train	AWD
Exterior		
10.	Tires	All Season
11.	Spare Tire/Tire Mending Kit	Mending Kit
12.	Paint	Shadow Black, Vapor Blue Met
13.	Wheelbase (in.)	115 - 125
Safety		
14.	Restraint System (Driver & Passenger)	Required
15.	Supplement Restraint System (Driver & Passenger)	Required
16.	Power Antilock Brakes (Front & Rear)	Required
17.	Backup Camera	Required
18.	Bluetooth Connectivity	Required

ITEM 4ATEV – CROSSOVER SPORT UTILITY VEHICLE (SUV) AWD – FULL ELECTRIC (continued)

Line No.	Standard Specification Items	Minimum Requirements
Seating		
19.	Seating Capacity	5
20.	Front Seat Type	Bucket
21.	Seat Covering	Cloth
22.	Floor Covering	Carpet
Accessories		
23.	Air Conditioning	Required
24.	Tilt Wheel & Cruise Control	Required
25.	Power Windows & Door Locks	Required
26.	Keyed Door Locks	Required
27.	2 Set of Keys with FOB Enabling Electronic Keyless Entry	Required
28.	Intermittent Windshield Wipers	Required
29.	Rear Window Defroster	Required
30.	Floor Mats	Front/Rear
31.	Radio	Standard AM/FM
32.	Exterior Rear-View Mirror	Dual
33.	Trunk/Cargo Light	Automatic
Warranty		
34.	Rust Proofing	Min. Factory Warranty
35.	Manufacturer Standard	Min. 3 yr./36,000 Mile

ITEM 4ATEV – CROSSOVER SPORT UTILITY VEHICLE (SUV) AWD – FULL ELECTRIC (continued)

Line No.	Standard Specification Items
Optional Equipment Items	
36.	Parts Manual(s) – N/A
37.	Service Manual(s) - SVC
38.	Additional Set of Keys with FOB Enabling Electronic Keyless Entry - +1KEY
39.	Seat Belt Extender - SBE
40.	Safety: Adaptive Cruise Control - STD
41.	Safety: Lane-Departure Warning (LDW) - STD
42.	Safety: Forward-Collision Warning (FCW) - STD
43.	Safety: Lane-Keeping Assist (LKA) - STD
44.	Safety: Rear Automatic Emergency Braking (Rear AEB) - STD
45.	Safety: Lane-Centering Assist - STD
46.	Safety: Automatic Emergency Braking (AEB) - STD
47.	Safety: Rear Cross-Traffic Warning - STD
48.	Safety: Blind-Spot Warning (BSW) - STD
49.	Drive train: RWD – K1R
50.	Extended Range Battery – 99U
51.	Additional Option Package: Mobile Charging Cord – 18D
52.	Additional Option Package: Liner Package – 17P
53.	Additional Option Package: Comfort Package – 67F

Unspecified Option Price: 2% above manufacturer invoice

Standard Rear Axle Ratio: 9.719



ITEM 20AT, PICKUP FULL SIZE 8,500 LB 2WD REG CAB LONG BED

Make/Manufacturer: Ford

Model Year and Model: MY2025 F250 XL Reg Cab 2WD 142WB

Model Number: F2A/600A

Delivery, Days After Receipt of Order: 45-120 Days (Upfits will delay delivery time)

Line No.	Standard Specification Items	Minimum Requirements
Powertrain		
1.	Engine Type (Liter / Cylinder)	5.7L, V8
2.	Horsepower (Net HP)	360
3.	Transmission	Automatic
4.	Locking Differential	Manufacturer Standard
5.	Alternator (amps)	Manufacturer Standard
6.	Battery (CCA)	Manufacturer Standard
7.	Cooling System	Heaviest Duty Available
8.	Alternative Fuel (Type)	E85 (N/A with 66D bed delete)
9.	Drivetrain	2WD
Exterior		
10.	Body Side Moldings	Manufacturer Standard
11.	Rear Door Type	Locking Tailgate
12.	Bed Length (ft.)	8
13.	Rear Step Bumper	Manufacturer Standard
14.	Tires	All Season
15.	Spare Tire (No Tire Mending Kit Accepted)	Required
16.	Paint	Avalanche, Carbonized Gray, Race Red, Agate Black, Oxford White
Safety		
17.	Restraint System (Driver & Passenger)	Required
18.	Supplement Restraint System (Driver & Passenger)	Required



ITEM 20AT, PICKUP FULL SIZE 8,500 LB 2WD REG CAB LONG BED (continued)

Line No.	Standard Specification Items	Minimum Requirements
Safety (continued)		
19.	Power Antilock Brakes (Front and Rear)	Required
20.	Rear Camera	Required
21.	Bluetooth Connectivity	Required
22.	Factory Installed Running Boards	Required
Seating		
23.	Seating Capacity	3
24.	Front Seat Type	Split Bench
25.	Seat Covering	Vinyl
26.	Floor Covering, Cab Interior	Vinyl
Dimensions		
27.	Wheelbase (in.)	133
28.	Fuel Capacity (Gal.)	34
29.	Headroom (Front) (in.)	40
30.	Leg Room (Front) (in.)	41
31.	Hip Room (Front) (in.)	60
32.	Shoulder Room (Front) (in.)	65
33.	Cargo Volume (cu. ft.)	75
34.	Payload (lbs.)	3,000
35.	Gross Vehicle Weight Rating (GVWR)(lbs.)	8,500
Accessories		
36.	Air Conditioning	Required
37.	Tilt Wheel & Cruise Control	Required
38.	Power Windows & Door Locks	Required
39.	Keyed Door Locks	Required
40.	2 Sets of Keys with FOB Enabling Electronic Keyless Entry	Required
41.	Intermittent Windshield Wipers	Required
42.	Radio	Standard AM/FM
43.	Exterior Rear-View Mirror	Dual
44.	Cargo Dome Light	Automatic
45.	Floor Mats	N/A with vinyl floors

ITEM 20AT, PICKUP FULL SIZE 8,500 LB 2WD REG CAB LONG BED (continued)

Line No.	Standard Specification Items	Minimum Requirements
Warranty		
46.	Rust Proofing	Min. Factory Warranty
47.	Manufacturer Standard	Min. 3 yr./36,000 Mile
Optional Equipment Items		
48.	Parts Manual(s) – N/A	
49.	Service Manual(s) - SVC	
50.	Additional Set of Keys with FOB Enabling Electronic Keyless Entry - +1KEY	
51.	Seat Belt Extender - SBE	
52.	Cloth Seat Covering – 1S	
53.	Bed Liner – 85S	
54.	Tow Hitch / 7-Pin Receptacle / Brake Controller - STD	
55.	7-Pin Trailer Receptacle Wiring (See Supplement A) – RV-STYLE-7-PIN(ROUND)	
56.	All Terrain Tires - TBM	
57.	Trailer Tow Mirrors - STD	
58.	Backup Alarm – 76C	
59.	6-Door Utility Body - 6DR-UTIL-56CA-SRW	
60.	Additional Option Package: Toolbox – 19J (Black); 19K (Bright)	
61.	Additional Option Package: Tailgate Step – 85G	
62.	Additional Option Package: Tonneau Cover Retractable – 21J (Not available with bed delete, toolbox, or drop-in liner)	

Unspecified Option Price: 2% above manufacturer invoice

Standard Rear Axle Ratio: 3.73 reg axle

ITEM 21AT, PICKUP FULL SIZE 8,500 LB 4WD REG CAB LONG BED

Make/Manufacturer: Ford

Model Year and Model: MY2025 F250 XL Reg Cab 4WD 142WB

Model Number: F2B/600A

Delivery, Days After Receipt of Order: 45-120 Days (Upfits will delay delivery time)

Line No.	Standard Specification Items	Minimum Requirements
Powertrain		
1.	Engine Type (Liter / Cylinder)	5.7L, V8
2.	Horsepower (Net HP)	360
3.	Transmission	Automatic
4.	Locking Differential	Manufacturer Standard
5.	Alternator (amps)	Manufacturer Standard
6.	Battery (CCA)	Manufacturer Standard
7.	Cooling System	Heaviest Duty Available
8.	Alternative Fuel (Type)	E85 (N/A with 66D bed delete)
9.	Drivetrain	4WD
Exterior		
10.	Body Side Moldings	Manufacturer Standard
11.	Rear Door Type	Locking Tailgate
12.	Bed Length (ft.)	8
13.	Rear Step Bumper	Manufacturer Standard
14.	Tires	All Season
15.	Spare Tire (No Tire Mending Kit Accepted)	Required
16.	Paint	Avalanche, Carbonized Gray, Race Red, Agate Black, Oxford White
Safety		
17.	Restraint System (Driver & Passenger)	Required
18.	Supplement Restraint System (Driver & Passenger)	Required

ITEM 21AT, PICKUP FULL SIZE 8,500 LB 4WD REG CAB LONG BED (continued)

Line No.	Standard Specification Items	Minimum Requirements
Safety (continued)		
19.	Power Antilock Brakes (Front and Rear)	Required
20.	Rear Camera	Required
21.	Bluetooth Connectivity	Required
22.	Factory Installed Running Boards	Required
Seating		
23.	Seating Capacity	3
24.	Front Seat Type	Split Bench
25.	Seat Covering	Vinyl
26.	Floor Covering, Cab Interior	Vinyl
Dimensions		
27.	Wheelbase (in.)	133
28.	Fuel Capacity (Gal.)	34
29.	Headroom (Front) (in.)	40
30.	Leg Room (Front) (in.)	41
31.	Hip Room (Front) (in.)	60
32.	Shoulder Room (Front) (in.)	65
33.	Cargo Volume (cu. ft.)	75
34.	Payload (lbs.)	2,600
35.	Gross Vehicle Weight Rating (GVWR)(lbs.)	8,500
Accessories		
36.	Air Conditioning	Required
37.	Tilt Wheel & Cruise Control	Required
38.	Power Windows & Door Locks	Required
39.	Keyed Door Locks	Required
40.	2 Sets of Keys with FOB Enabling Electronic Keyless Entry	Required
41.	Intermittent Windshield Wipers	Required
42.	Radio	Standard AM/FM
43.	Exterior Rear-View Mirror	Dual
44.	Cargo Dome Light	Automatic
45.	Floor Mats	N/A with vinyl floors

ITEM 21AT, PICKUP FULL SIZE 8,500 LB 4WD REG CAB LONG BED (continued)

Line No.	Standard Specification Items	Minimum Requirements
Warranty		
46.	Rust Proofing	Min. Factory Warranty
47.	Manufacturer Standard	Min. 3 yr./36,000 Mile
Optional Equipment Items		
48.	Parts Manual(s) – N/A	
49.	Service Manual(s) - SVC	
50.	Additional Set of Keys with FOB Enabling Electronic Keyless Entry - +1KEY	
51.	Seat Belt Extender - SBE	
52.	Cloth Seat Covering – 1S	
53.	Bed Liner – 85S	
54.	Tow Hitch / 7-Pin Receptacle / Brake Controller - STD	
55.	7-Pin Trailer Receptacle Wiring (See Supplement A) - RV-STYLE-7-PIN(ROUND)	
56.	All Terrain Tires - TBM	
57.	Trailer Tow Mirrors - STD	
58.	Backup Alarm – 76C	
59.	6-Door Utility Body - 6DR-UTIL-56CA-SRW	
60.	Manufacturer Snow Plow Prep Package (Includes HD Suspension, HD Alternator, HD Transmission Cooling, Skid Plates, Etc.) Does not include Snow Plow - 473	
61.	Snow Plow Package (order w/Snow Plow Prep Package). 8 foot blade – 8FT-PLOW	
62.	Additional Option Package: Toolbox – 19J (Black), 19K (Bright)	

Unspecified Option Price: 2% above manufacturer invoice

Standard Rear Axle Ratio: 3.73 reg axle



Contract

ITEM 26AT, PICKUP FULL SIZE 9,900 LB 2WD REG CAB LONG BED SRW

Make/Manufacturer: Ford

Model Year and Model: MY2025 F350 XL Reg Cab SRW 2WD

Model Number: F3A/610A

Delivery, Days After Receipt of Order: 45-120 Days (Upfits will delay delivery time)

Line No.	Standard Specification Items	Minimum Requirements
Powertrain		
1.	Engine Type (Liter / Cylinder)	6.0L, V8
2.	Horsepower (Net HP)	380
3.	Transmission	Automatic
4.	Locking Differential	Manufacturer Standard
5.	Alternator (amps)	Manufacturer Standard
6.	Battery (CCA)	Manufacturer Standard
7.	Cooling System	Heaviest Duty Available
8.	Alternative Fuel (Type)	E85
9.	Drivetrain	2WD
10.	Rear Axle	Single Rear Wheels
Exterior		
11.	Body Side Moldings	Manufacturer Standard
12.	Rear Door Type	Locking Tailgate
13.	Bed Length (ft.)	8
14.	Rear Step Bumper	Manufacturer Standard
15.	Tires	All Season
16.	Spare Tire (No Tire Mending Kit Accepted)	Required
17.	Paint	Avalanche, Carbonized Gray, Race Red, Agate Black, Oxford White
Safety		
18.	Restraint System (Driver & Passenger)	Required
19.	Supplement Restraint System (Driver & Passenger)	Required



ITEM 26AT, PICKUP FULL SIZE 9,900 LB 2WD REG CAB LONG BED SRW (continued)

Line No.	Standard Specification Items	Minimum Requirements
Safety (continued)		
20.	Power Antilock Brakes (Front and Rear)	Required
21.	Rear Camera	Required
22.	Bluetooth Connectivity	Required
23.	Factory Installed Running Boards	Required
Seating		
24.	Seating Capacity	3
25.	Front Seat Type	Split Bench
26.	Seat Covering	Vinyl
27.	Floor Covering, Cab Interior	Vinyl
Dimensions		
28.	Wheelbase (in.)	133
29.	Fuel Capacity (Gal.)	34
30.	Headroom (Front) (in.)	39
31.	Leg Room (Front) (in.)	41
32.	Hip Room (Front) (in.)	60
33.	Shoulder Room (Front) (in.)	65
34.	Cargo Volume (cu. ft.)	75
35.	Payload (lbs.)	4,000
36.	Gross Vehicle Weight Rating (GVWR)(lbs.)	9,900
Accessories		
37.	Air Conditioning	Required
38.	Tilt Wheel & Cruise Control	Required
39.	Power Windows & Door Locks	Required
40.	Keyed Door Locks	Required
41.	2 Sets of Keys with FOB Enabling Electronic Keyless Entry	Required
42.	Intermittent Windshield Wipers	Required
43.	Radio	Standard AM/FM
44.	Exterior Rear-View Mirror	Dual
45.	Cargo Dome Light	Automatic
46.	Floor Mats	N/A with vinyl floors

ITEM 26AT, PICKUP FULL SIZE 9,900 LB 2WD REG CAB LONG BED SRW (continued)

Line No.	Standard Specification Items	Minimum Requirements
Warranty		
47.	Rust Proofing	Min. Factory Warranty
48.	Manufacturer Standard	Min. 3 yr./36,000 Mile
Optional Equipment Items		
49.	Parts Manual(s) – N/A	
50.	Service Manual(s) - SVC	
51.	Additional Set of Keys with FOB Enabling Electronic Keyless Entry - +1KEY	
52.	Seat Belt Extender - SBE	
53.	Cloth Seat Covering – 1S	
54.	Bed Liner – 85S	
55.	Tow Hitch / 7-Pin Receptacle / Brake Controller - STD	
56.	7-Pin Trailer Receptacle Wiring (See Supplement A) - RV-STYLE-7-PIN(ROUND)	
57.	All Terrain Tires - TBM	
58.	Trailer Tow Mirrors - STD	
59.	Backup Alarm – 76C	
60.	6-Door Utility Body - 6DR-UTIL-56CA-SRW	
61.	Dual Rear Wheels (DRW) - F3C/620A	
62.	Transmission Power Take-off Provision – N/A	
63.	Dual Batteries: 78 Ah – 86M	
64.	Heavy Duty Alternator (220 Amp Minimum) – 67E	
65.	Additional Option Package: Diesel Engine - 99T/44G	
66.	Additional Option Package: 6CA (DRW) SVC Body (paint to match cab) - 6DR-UTIL-56CA-DRW-85M	
67.	Additional Option Package: Tonneau Cover Retractable – 21J (not available with bed delete, toolbox, or drop-in bed liner)	

Unspecified Option Price: 2% above manufacturer invoice

Standard Rear Axle Ratio: 3.73

ITEM 27AT, PICKUP FULL SIZE 9,900 LB 4WD REG CAB LONG BED SRW

Make/Manufacturer: Ford

Model Year and Model: MY2025 F350 XL Reg Cab SRW 4WD

Model Number: F3B/610A

Delivery, Days After Receipt of Order: 45-120 Days (Upfits will delay delivery time)

Line No.	Standard Specification Items	Minimum Requirements
Powertrain		
1.	Engine Type (Liter / Cylinder)	6.0L, V8
2.	Horsepower (Net HP)	380
3.	Transmission	Automatic
4.	Locking Differential	Manufacturer Standard
5.	Alternator (amps)	Manufacturer Standard
6.	Battery (CCA)	Manufacturer Standard
7.	Cooling System	Heaviest Duty Available
8.	Alternative Fuel (Type)	E85
9.	Drivetrain	4WD
10.	Rear Axle	Single Rear Wheels
Exterior		
11.	Body Side Moldings	Manufacturer Standard
12.	Rear Door Type	Locking Tailgate
13.	Bed Length (ft.)	8
14.	Rear Step Bumper	Manufacturer Standard
15.	Tires	All Season
16.	Spare Tire (No Tire Mending Kit Accepted)	Required
17.	Paint	Avalanche, Carbonized Gray, Race Red, Agate Black, Oxford White
Safety		
18.	Restraint System (Driver & Passenger)	Required
19.	Supplement Restraint System (Driver & Passenger)	Required

ITEM 27AT, PICKUP FULL SIZE 9,900 LB 4WD REG CAB LONG BED SRW (continued)

Line No.	Standard Specification Items	Minimum Requirements
Safety (continued)		
20.	Power Antilock Brakes (Front and Rear)	Required
21.	Rear Camera	Required
22.	Bluetooth Connectivity	Required
23.	Factory Installed Running Boards	Required
Seating		
24.	Seating Capacity	3
25.	Front Seat Type	Split Bench
26.	Seat Covering	Vinyl
27.	Floor Covering, Cab Interior	Vinyl
Dimensions		
28.	Wheelbase (in.)	133
29.	Fuel Capacity (Gal.)	34
30.	Headroom (Front) (in.)	39
31.	Leg Room (Front) (in.)	41
32.	Hip Room (Front) (in.)	60
33.	Shoulder Room (Front) (in.)	65
34.	Cargo Volume (cu. ft.)	75
35.	Payload (lbs.)	4,000
36.	Gross Vehicle Weight Rating (GVWR)(lbs.)	9,900
Accessories		
37.	Air Conditioning	Required
38.	Tilt Wheel & Cruise Control	Required
39.	Power Windows & Door Locks	Required
40.	Keyed Door Locks	Required
41.	2 Sets of Keys with FOB Enabling Electronic Keyless Entry	Required
42.	Intermittent Windshield Wipers	Required
43.	Radio	Standard AM/FM
44.	Exterior Rear-View Mirror	Dual
45.	Cargo Dome Light	Automatic
46.	Floor Mats	N/A with vinyl

ITEM 27AT, PICKUP FULL SIZE 9,900 LB 4WD REG CAB LONG BED SRW (continued)

Line No.	Standard Specification Items	Minimum Requirements
Warranty		
47.	Rust Proofing	Min. Factory Warranty
48.	Manufacturer Standard	Min. 3 yr./36,000 Mile
Optional Equipment Items		
49.	Parts Manual(s) – N/A	
50.	Service Manual(s) - SVC	
51.	Additional Set of Keys with FOB Enabling Electronic Keyless Entry - +1KEY	
52.	Seat Belt Extender - SBE	
53.	Cloth Seat Covering – 1S	
54.	Bed Liner – 85S	
55.	Tow Hitch / 7-Pin Receptacle / Brake Controller - STD	
56.	7-Pin Trailer Receptacle Wiring (See Supplement A) - RV-STYLE-7-PIN(ROUND)	
57.	All Terrain Tires - TBM	
58.	Trailer Tow Mirrors - STD	
59.	Backup Alarm – 76C	
60.	6-Door Utility Body - 6DR-UTIL-56CA-SRW	
61.	Dual Rear Wheels (DRW) - F3D/620A	
62.	Manufacturer Snow Plow Prep Package (Includes HD Suspension, HD Alternator, HD Transmission Cooling, Skid Plates, Etc.) Does not include Snow Plow - 473	
63.	Snow Plow Package for DRW (order w/Snow Plow Prep Package). 9 foot - 9FT-PLOW	
64.	Snow Plow Package for SRW (order w/Snow Plow Prep Package). 8 foot – 8FT-PLOW	
65.	Transmission Power Take-off Provision – 62R	
66.	Dual Batteries: 78Ah – 86M	
67.	Heavy Duty Alternator (220 Amp Minimum) – 67E	
68.	Additional Option Package: Diesel Engine – 99T/44G	
69.	Additional Option Package: 56CA (DRW) SVC Body (paint to match cab) - 6DR-UTIL-56CA-DRW-85M	

Unspecified Option Price: 2% above manufacturer invoice

Standard Rear Axle Ratio: 3.73



Contract

ITEM 30AT, PICKUP FULL SIZE 9,900 LB 2WD CREW CAB LONG BED SRW

Make/Manufacturer: Ford

Model Year and Model: MY2025 F350 XL Crew Cab SRW 2WD 176WB

Model Number: W3A/610A

Delivery, Days After Receipt of Order: 45-120 Days (Upfits will delay delivery time)

Line No.	Standard Specification Items	Minimum Requirements
Powertrain		
1.	Engine Type (Liter / Cylinder)	6.0L, V8
2.	Horsepower (Net HP)	380
3.	Transmission	Automatic
4.	Locking Differential	Manufacturer Standard
5.	Alternator (amps)	Manufacturer Standard
6.	Battery (CCA)	Manufacturer Standard
7.	Cooling System	Heaviest Duty Available
8.	Alternative Fuel (Type)	E85
9.	Drivetrain	2WD
10.	Rear Axle	Single Rear Wheels
Exterior		
11.	Body Side Moldings	Manufacturer Standard
12.	Rear Door Type	Locking Tailgate
13.	Bed Length (ft.)	8
14.	Rear Step Bumper	Manufacturer Standard
15.	Full Size Doors	4
16.	Tires	All Season
17.	Spare Tire (No Tire Mending Kit Accepted)	Required
18.	Paint	Ava
Safety		
19.	Restraint System (Driver & Passenger)	Required
20.	Supplement Restraint System (Driver & Passenger)	Required



ITEM 30AT, PICKUP FULL SIZE 9,900 LB 2WD CREW CAB LONG BED SRW (continued)

Line No.	Standard Specification Items	Minimum Requirements
Safety (continued)		
21.	Power Antilock Brakes (Front and Rear)	Required
22.	Rear Camera	Required
23.	Bluetooth Connectivity	Required
24.	Factory Installed Running Boards	Required
Seating		
25.	Seating Capacity	6
26.	Front Seat Type	Split Bench
27.	Seat Covering	Vinyl
28.	Floor Covering, Cab Interior	Vinyl
Dimensions		
29.	Wheelbase (in.)	167
30.	Fuel Capacity (Gal.)	48
31.	Headroom (Front/Rear) (in.)	40/40
32.	Leg Room (Front/Rear) (in.)	41/39
33.	Hip Room (Front/Rear) (in.)	60/65
34.	Shoulder Room (Front/Rear) (in.)	65/65
35.	Cargo Volume (cu. ft.)	75
36.	Payload (lbs.)	4,000
37.	Gross Vehicle Weight Rating (GVWR)(lbs.)	9,900
Accessories		
38.	Air Conditioning	Required
39.	Tilt Wheel & Cruise Control	Required
40.	Power Windows & Door Locks	Required
41.	Keyed Door Locks	Required
42.	2 Sets of Keys with FOB Enabling Electronic Keyless Entry	Required
43.	Intermittent Windshield Wipers	Required
44.	Radio	Standard AM/FM
45.	Exterior Rear-View Mirror	Dual
46.	Cargo Dome Light	Automatic
47.	Floor Mats	N/A with vinyl floors

ITEM 30AT, PICKUP FULL SIZE 9,900 LB 2WD CREW CAB LONG BED SRW (continued)

Line No.	Standard Specification Items	Minimum Requirements
Warranty		
48.	Rust Proofing	Min. Factory Warranty
49.	Manufacturer Standard	Min. 3 yr./36,000 Mile
Optional Equipment Items		
50.	Parts Manual(s) – N/A	
51.	Service Manual(s) - SVC	
52.	Additional Set of Keys with FOB Enabling Electronic Keyless Entry - +1KEY	
53.	Seat Belt Extender - SBE	
54.	Cloth Seat Covering – 1S	
55.	Bed Liner – 85S	
56.	Tow Hitch / 7-Pin Receptacle / Brake Controller - STD	
57.	7-Pin Trailer Receptacle Wiring (See Supplement A) - RV-STYLE-7-PIN(ROUND)	
58.	All Terrain Tires - TBM	
59.	Trailer Tow Mirrors - STD	
60.	Backup Alarm – 76C	
61.	6-Door Utility Body - 6DR-UTIL-56CA-SRW	
62.	Dual Rear Wheels (DRW) - W3C/620A	
63.	Transmission Power Take-off Provision – 62R	
64.	Dual Batteries: 78 Ah – 86M	
65.	Heavy Duty Alternator (220 Amp Minimum) – 67E	
66.	Diesel Engine - 99T/44G	
67.	Additional Option Package: 6.7L High Output Power Stroke Turbo Diesel - 99M/44G	
68.	Additional Option Package: 56CA (DRW) SVC Body (paint to match cab) - 6DR-UTIL-56CA-DRW-85M	
69.	Additional Option Package: Tonneau Cover Retractable – 21J (not available with bed delete, toolbox, or drop-in bed liner)	

Unspecified Option Price: 2% above manufacturer invoice

Standard Rear Axle Ratio: 3.73

ITEM 31AT, PICKUP FULL SIZE 9,900 LB 4WD CREW CAB LONG BED SRW

Make/Manufacturer: Ford

Model Year and Model: MY2025 F350 XL Crew Cab SRW 4WD 176WB

Model Number: W3B/610A

Delivery, Days After Receipt of Order: 45-120 Days (Upfits will delay delivery time)

Line No.	Standard Specification Items	Minimum Requirements
Powertrain		
1.	Engine Type (Liter / Cylinder)	6.0L, V8
2.	Horsepower (Net HP)	380
3.	Transmission	Automatic
4.	Locking Differential	Manufacturer Standard
5.	Alternator (amps)	Manufacturer Standard
6.	Battery (CCA)	Manufacturer Standard
7.	Cooling System	Heaviest Duty Available
8.	Alternative Fuel (Type)	E85
9.	Drivetrain	4WD
10.	Rear Axle	Single Rear Wheels
Exterior		
11.	Body Side Moldings	Manufacturer Standard
12.	Rear Door Type	Locking Tailgate
13.	Bed Length (ft.)	8
14.	Rear Step Bumper	Manufacturer Standard
15.	Full Size Doors	4
16.	Tires	All Season
17.	Spare Tire (No Tire Mending Kit Accepted)	Required
18.	Paint	Avalanche, Carbonized Gray, Race Red, Agate Black, Oxford White
Safety		
19.	Restraint System (Driver & Passenger)	Required
20.	Supplement Restraint System (Driver & Passenger)	Required

ITEM 31AT, PICKUP FULL SIZE 9,900 LB 4WD CREW CAB LONG BED SRW (continued)

Line No.	Standard Specification Items	Minimum Requirements
Safety (continued)		
21.	Power Antilock Brakes (Front and Rear)	Required
22.	Rear Camera	Required
23.	Bluetooth Connectivity	Required
24.	Factory Installed Running Boards	Required
Seating		
25.	Seating Capacity	6
26.	Front Seat Type	Split Bench
27.	Seat Covering	Vinyl
28.	Floor Covering, Cab Interior	Vinyl
Dimensions		
29.	Wheelbase (in.)	167
30.	Fuel Capacity (Gal.)	48
31.	Headroom (Front/Rear) (in.)	40/40
32.	Leg Room (Front/Rear) (in.)	41/39
33.	Hip Room (Front/Rear) (in.)	60/65
34.	Shoulder Room (Front/Rear) (in.)	65/65
35.	Cargo Volume (cu. ft.)	75
36.	Payload (lbs.)	4,000
37.	Gross Vehicle Weight Rating (GVWR)(lbs.)	9,900
Accessories		
38.	Air Conditioning	Required
39.	Tilt Wheel & Cruise Control	Required
40.	Power Windows & Door Locks	Required
41.	Keyed Door Locks	Required
42.	2 Sets of Keys with FOB Enabling Electronic Keyless Entry	Required
43.	Intermittent Windshield Wipers	Required
44.	Radio	Standard AM/FM
45.	Exterior Rear-View Mirror	Dual
46.	Cargo Dome Light	Automatic
47.	Floor Mats	N/A with vinyl floors

ITEM 31AT, PICKUP FULL SIZE 9,900 LB 4WD CREW CAB LONG BED SRW (continued)

Line No.	Standard Specification Items	Minimum Requirements
Warranty		
48.	Rust Proofing	Min. Factory Warranty
49.	Manufacturer Standard	Min. 3 yr./36,000 Mile
Optional Equipment Items		
50.	Parts Manual(s) – N/A	
51.	Service Manual(s) - SVC	
52.	Additional Set of Keys with FOB Enabling Electronic Keyless Entry - +1KEY	
53.	Seat Belt Extender = SBE	
54.	Cloth Seat Covering – 1S	
55.	Bed Liner – 85S	
56.	Tow Hitch / 7-Pin Receptacle / Brake Controller - STD	
57.	7-Pin Trailer Receptacle Wiring (See Supplement A) - RV-STYLE-7-PIN(ROUND)	
58.	All Terrain Tires - TBM	
59.	Trailer Tow Mirrors - STD	
60.	Backup Alarm – 76C	
61.	6-Door Utility Body - 6DR-UTIL-56CA-SRW	
62.	Dual Rear Wheels (DRW) - W3D/620A	
63.	Transmission Power Take-off Provision – 62R	
64.	Dual Batteries: 78 Ah – 86M	
65.	Heavy Duty Alternator (220 Amp Minimum) – 67E	
66.	Diesel Engine - 99T/44G	
67.	Manufacturer Snow Plow Prep Package (Includes HD Suspension, HD Alternator, HD Transmission Cooling, Skid Plates, Etc.) Does not include Snow Plow - 473	
68.	Snow Plow Package for DRW (order w/Snow Plow Prep Package). 9 foot blade length - 9FT-PLOW	
69.	Snow Plow Package for SRW (order w/Snow Plow Prep Package). 8 foot blade length - 8FT-PLOW	
70.	Additional Option Package: 6.7L High Output Power Stroke Turbo Diesel - 99M/44G	
71.	Additional Option Package: 56CA (DRW) SVC Body (paint to match cab) - 6DR-UTIL-56CA-DRW-85M	

Unspecified Option Price: 2% above manufacturer invoice

Standard Rear Axle Ratio: 3.73

2 - STANDARD TERMS AND CONDITIONS

The State of Ohio [Standard Terms and Conditions](#) (revised 03/01/24) govern this Contract and are incorporated as if fully rewritten herein.

3 - SPECIAL CONTRACT TERMS AND CONDITIONS**3.1 - ORDER OF PRIORITY**

The order of priority of the Contract will be the following: 1.) Specifications and Requirements; 2) Contract Specific Terms and Conditions; 3) Standard Terms and Conditions.

3.2 - AMENDMENT TO CONTRACT TERMS AND CONDITIONS

The following Amendments to the Contract Terms and Conditions do hereby become a part hereof. In the event that an amendment conflicts with the Contract Terms and Conditions, the Amendment will prevail.

3.3 - FIXED PRICE WITH ECONOMIC ADJUSTMENT FOR MODEL YEAR UPDATE

The contract prices(s) will remain firm at the listed price(s) for the model year awarded for the duration of the contract. Upon notification of the Model Year Build out of the Model Year awarded, the Contractor may submit a request to roll over current pricing to the next model year or increase their prices for the next model year of the Make/Model awarded, to be effective thirty (30) calendar days after acceptance by DAS. If pricing is unknown at the time of build out notification, Contractor can request the price adjustment as soon as that information is available. Contractors must submit price increase requests for the next model year of Make/Model awarded no later than 90 days prior to the end of the current contract. No price adjustment will be permitted prior to the effective date of the increase received by the Contractor from its suppliers, or on purchase orders that are already being processed, or on purchase orders that have been filled and are awaiting shipment. Price adjustments due to manufacturer cancellation require Agency approval (see Section 1.5.6.C). If the Contractor receives orders requiring quarterly delivery, the increase will apply to all deliveries made after the effective date of the price increase.

The proposed model year price increase must be justified by providing the updated manufacturer's pricing for the next model year. The proposed percentage price increase for the new model year contract item must not exceed the manufacturer's MSRP percentage price increase year over year. Optional equipment item pricing updates can only be updated with the new model year update information and must not exceed the manufacturer's MSRP percentage price increase year over year. Supportive documentation should include but is not limited to: copies of the old and the current price lists or similar documents which indicate the original base and options cost of the product to the Contractor and the corresponding increase, and/or copies of correspondence sent by the Contractor's supplier on the supplier's letterhead, which contain the above price information.

Should there be a decrease in the cost of the finished product due to a general decline in the market or some other factor, the Contractor is responsible to notify DAS immediately. The price decrease adjustment will be incorporated into the contract and will be effective on all purchase orders issued after the effective date of the decrease. If the price decrease is a temporary decrease, such should be noted on the invoice. In the event that the temporary decrease is revoked, the contract pricing will be returned to the pricing in effect prior to the temporary decrease. For quarterly deliveries, any decrease will be applied to deliveries made after the effective date of the decrease. Failure to comply with this provision will be considered as a default and will be subject to the "Suspension/Termination" and the "Contract Remedies" sections of the "Standard Contract Terms and Conditions".

3.4 - OPTIONS PRICING NOTE

Options prices bid are to be less than the manufacturer's suggested retail price(s) (MSRP). Bidder signifies by the completion of "Bid Certification" in their response that the option prices bid are less than MSRP. Bidders found to be over charging for options during bid evaluation may have those options deleted from any award. Bidders found to be over charging for options at the time of invoicing will be required to submit corrected invoices reflecting proper pricing.

Bidders must indicate whether an option item is included with the base unit, no additional charge, not available, or a price for the option. On the Item Grid, the following must be used to indicate one of those choices:

- Included with base unit or available at no additional charge: On the Item Grid, enter \$0.00
- Not available: On the Item Grid, mark 'Yes' in the Decline column
- Price: On the Item Grid, enter the dollar value

3.4.1 - REQUIRED OPTIONS

Line items with a value greater than 0 in the "Units to Evaluate" are Required Options. Failure to offer a Required Option may deem your bid response not responsive and ineligible for award. Bidders must either, indicate the Required Option is included with the base unit or available at no additional charge by entering \$0.00, or providing a price. Bidders that decline a Required Option or respond with no cost but cannot provide this item may be deemed not responsive and ineligible for award.

If an option is not available as original factory equipment and is supplied as an aftermarket item, the Dealer Part Number field is to include an "AM" designation.

3.4.2 - ADDITIONAL OPTION PACKAGES

Bidders may elect to supply pricing for popular or common option packages not included as a required options on the Item Grid. Additional option packages quoted will be made available to the ordering entities at the discretion of DAS, as part of the Contract.

3.4.3 - UNSPECIFIED OPTION PRICE

Unspecified option price is the percentage above the manufacturer's invoice cost that is used to calculate unit cost for non-specified optional equipment required by an ordering entity.

Any option not specified on the Item Grid will be made available to the ordering entities, following Contract award and DAS approval, at the Unspecified Option Price. Bidder is to specify the percentage on the Specification Identification, Unspecified Option Price, & Delivery form and attach form via Questionnaire. If no Unspecified Option Price is provided by the Bidder, the State will assume that the price will be equal to the manufacture invoice. The Unspecified Option Price specified by the Bidder will not be used in the vehicle evaluation.

3.5 - TRANSPORTATION CHARGES

Any items(s) ordered from this Contract shall be delivered F.O.B. destination to any state agency or any political subdivision located within the State of Ohio as stated on the purchase order, at the rate per mile, per vehicle delivery charge as listed on the catalog. When generating orders, contact the contractor and establish the total round trip miles for one (1) vehicle from dealers location, using the State of Ohio Official Highway Map, unless some other mutually agreed upon method is acceptable.

3.6 - MINIMUM DELIVERY CHARGE

This charge is to be used when the rate per mile per vehicle, as listed on the catalog, times the number of round-trip miles is less than the minimum delivery charge. The contractor may not bill for both the rate per mile, per vehicle and the minimum delivery charge.



3.7 - PLACEMENT OF ORDERS

Ordering entities are strongly encouraged to place orders as early as possible in the model year. Purchase orders for any item(s) listed in a contract, awarded pursuant to this bid, will be placed directly with the contractor(s) by the using agency. No order shall specify delivery to exceed thirty (30) days beyond the expiration and/or cancellation date of the contract.

3.8 - PURCHASE ORDERS

The Purchase Orders for item(s) listed in this Contract will be placed directly with the contractor by the ordering agency. All purchases, made by state agencies only, will be placed using either the official State of Ohio Purchase Order or, by a purchase order issued by the State's third-party financing administrator. The State will not be obligated to pay for purchases of any supplies or services, made by any other method. No order shall specify delivery to exceed thirty (30) days beyond the expiration, termination, or cancellation date of the Contract. A Purchase Order will authorize the contractor to provide the required supplies or services and, upon delivery, acceptance and submission of a proper invoice, will obligate the ordering agency to pay for the supplies or services furnished by the contractor.

When applicable, purchase orders may be placed for delivery to the agency on a quarterly basis. Any orders issued prior to the expiration, termination, or cancellation date of the Contract, which require delivery up to ninety (90) days beyond the approved expiration, termination, or cancellation date are to be fulfilled by the contractor.

ALL purchase orders placed against this Contract are to contain verbiage exactly as to how the title, delivery instructions, etc. are to read, i.e.:

	TITLE TO:	SHIP TO:	BILL TO:
AGENCY TAX NO.	_____		
AGENCY	_____	_____	_____
ADDRESS	_____	_____	_____
CITY/STATE	_____	_____	_____
COUNTY	_____	CONTACT _____	TELEPHONE _____

3.9 - SUBMISSION OF INVOICES

Refer to the Standard Contract Terms and Conditions; IV, Order and Payment Provisions. Invoices will not be issued prior to receipt of a purchase order.

3.10 - PAYMENT

During the term of this Contract, a third-party financing option will be made available to State agencies only; not to political subdivisions. The contractors (dealers) will be notified by the State to review the order to pay process utilized by the third-party administrator. Contractors will continue to receive payment in full; either from the State or the third-party administrator. If payment is received from the third-party administrator, the title to the vehicle is to (may) be forwarded to the third-party administrator. If a third-party administrator is used for payment, there could be a delay in receipt of payment.

It is unknown which agencies may purchase through a third-party administrator or quantity of vehicles being purchased. This payment method may increase the number of vehicles purchased. Electronic Funds Transfer (EFT) may be used as payment method with mutual agreement between the third-party financing administrator and the dealer.

Payment will be issued once full order is completed and vehicles are delivered to ordering agency.



3.11 - CANCELLATION AFTER ORDER CONFIRMATION

If an ordering agency needs to cancel any units due to agency error (wrong vehicle, over purchase, discontinued use, inventory reduction, etc.) after receiving the confirmation from the factory as described in Section 1.5.1 of this document, the contractor may accept or reject the cancellation. If the contractor accepts the cancellation, they may charge a fee of up to \$1,000.00 per vehicle cancelled to recover costs for reselling the vehicle.

3.12 - SERVICE

The vehicle will be completely dealer serviced and conditioned as per the manufacturer's pre-delivery recommendations and all equipment is to be completely installed with all adjustments made which are required to prepare the vehicle for immediate and continuous operation upon delivery. This requires that all fluids are filled to their maximum levels unless otherwise defined. Unit shall conform to all current Federal Safety Regulations including OSHA.

3.13 - SERVICE POLICY

The successful bidder shall furnish with each vehicle delivered, or within three (3) days after delivery of the vehicle, the Manufacturer's Owner Service Policy. In addition, the Owner's Service Policy shall be recognized and accepted by all authorized dealers within the boundaries of the state of Ohio regardless of the location of the District or Regional Headquarters under which the vehicle operates.

3.14 - CERTIFICATE OF TITLE

The contractor must submit application for certificate of title within one (1) business day after delivery of vehicle(s) has been made to the ordering agency. The title shall be delivered within fifteen (15) days after delivery of vehicle(s) to the ordering agency.

3.15 - AGENCY REGISTRATION

The contractor shall furnish the Title Documents for each new vehicle and deliver same to the department ordering the vehicle, unless otherwise specified on purchase order. The contractor shall deliver with the necessary papers a \$15.00 per vehicle filing fee at time of vehicle(s) delivery to any agency authorized to complete their own title registration.

3.16 - ADVERTISEMENT

Dealer name-signs shall not be affixed to any part of the delivered vehicle.

3.17 - DEALER LICENSE

Contractor must be licensed to sell motor vehicles in the State of Ohio pursuant to ORC [4517.12](#). DAS may ask for proof of a dealers license/permit.

The Bidder should submit their dealer license/permit issued by the State of Ohio with their bid response via the Questionnaire. If not provided as part of the bid response, the Bidder must provide said dealer license within seven (7) calendar days after request/notification by the Office of Procurement Services. Failure to submit the dealer license within the stated time period may result in the bid response being deemed as not responsive.

3.18 - AUTHORIZED DEALER STATEMENT

Bidders responding to this Invitation to Bid must be an authorized dealer or manufacturer of the products they are bidding. Bidders should submit documentation with their bid response certifying that they are the manufacturer or an authorized dealer of the manufacturer of the products being bid via the Questionnaire. This certification must be from an authorized manufacturer's representative. If not provided as part of the bid response, the Bidder must provide said statement within seven (7) business days after request/notification by the Office of Procurement Services. Failure to submit the certification within the stated time period may result in the bid response being deemed as not responsive.

3.19 - SALES LICENSE

Contractor must be licensed to sell new motor vehicles pursuant to ORC [4517.01](#) and [4517.02](#). Bidder to submit a copy of salesperson's license via the Questionnaire.

DAS may ask for proof of a salesperson's license after bid opening if not provided at bid opening. If requested, the Bidder will have seven (7) calendar days to respond.

If the owner/partner who is listed on the dealer's license is selling to the State, rather than a salesperson, an affirmation letter stating this must be provided in lieu of a salesperson license.

3.20 - ENERGY POLICY ACT

The Energy Policy Act was signed into law in 1992. Under the act, state and federal government fleets must begin phasing in alternative fuel vehicles as replacements for petroleum fuel vehicles. The act recognizes methanol, ethanol and other alcohol-gasoline blends, natural gas, liquefied petroleum gas and other fuels as sources of replacement ("reformulated gasoline" and 10% ethanol are excluded from the definition of alternate fuels).

3.21 - COOPERATIVE PURCHASING CONTRACT

This Contract may be utilized by Cooperative Purchasing Members. "Cooperative Purchasing Members" or "Co-op Members" are entities that qualify for participation in the State's cooperative purchasing program under Section 125.04 of the Ohio Revised Code ("ORC") and that have completed the steps necessary to participate in that program. They may include Ohio political subdivisions, such as counties, townships, municipal corporations, school districts, conservancy districts, township park districts, park districts created under Chapter 1545 of the ORC, regional transit authorities, regional airport authorities, regional water and sewer districts, and port authorities. They also may include any Ohio county board of elections, state institutions of higher education, private fire companies, private, nonprofit emergency medical service organizations, and chartered nonpublic schools.

If a purchase is made from this Contract by an entity that is not properly registered with the State's Cooperative Purchasing Program, it may be a violation of law, may be contrary to the entity's competitive bidding requirements, and will be a breach of this Contract by the Contractor. If a Cooperative Purchasing Member relies upon this Contract to issue a purchase order or other ordering document, the Cooperative Purchasing Member "steps into the shoes" of the State under this Contract. The Cooperative Purchasing Member's order and this Contract are between the Contractor and the Cooperative Purchasing Member. The Contractor must look solely to the Cooperative Purchasing Member for performance, including payment. The Contractor agrees to hold the state of Ohio harmless with regard to Cooperative Purchasing Member's orders and Cooperative Purchasing Member's performance. DAS may cancel this Contract and may seek remedies if the Contractor fails to honor its obligations under an order from a Cooperative Purchasing Member.

3.22 - CONTRACTOR QUARTERLY SALES REPORT

The Contractor must report the quarterly dollar value (in U.S. dollars and rounded to the nearest whole dollar) of the sales to Cooperative Purchasing Members under this Contract each calendar quarter (i.e., January-March, April-June, July-September, and October-December). The dollar value of the sales reported must equal the price paid by all Cooperative Purchasing Members for purchases under this Contract during the reporting period. The sales to State agencies under this Contract are automatically reported in OhioBuys.

The Contractor must submit the quarterly sales reports to the State via OhioBuys. If no sales occur, the Contractor must still submit the quarterly sales report and show zero sales for the quarter on the report. The reports must be submitted no later than 30 days after the completion of the reporting period.

The Contractor must also submit a closeout report within 120 days after the expiration of this Contract. For purposes of this provision, the Contract expires on the physical completion of the last outstanding task or order of the Contract. The close-out report must cover all sales not shown in the final quarterly report and reconcile all errors and credits. If the Contractor reported all Contract sales and reconciled all errors and credits on the final quarterly sales report, then the closeout report should show zero sales.

If the Contractor fails to submit any sales report in a timely manner or falsifies any sales report, the State may terminate this Contract for cause.

3.23 - CONTRACTOR REVENUE SHARE

The Contractor must pay to the State a share of the sales transacted under this Contract as a fee to the State to cover the estimated costs the State will incur in administering this Contract and the Services offered under it ("Revenue Share").

The Contractor must pay to the State a share of the sales transacted under this Contract as a fee ("Revenue Share") to the State to cover the estimated costs the State will incur in administering this Contract and the Services offered under it.

The Contractor must remit the Revenue Share in U.S. dollars within 30 days after the end of the quarterly reporting period. The Revenue Share that the Contractor must pay under this Contract equals 3/4 of 1% of the total quarterly sales. The Revenue Share must be included in the prices reflected in any order and reflected in the total amount charged to the State, and the Contractor may not add a surcharge to orders under this Contract to cover the cost of the Revenue Share.

The Contractor must remit any amount due at the time the quarterly sales or closeout report is submitted to the Department of Administrative Services. To ensure the payment is credited properly, the Contractor must identify the payment as a "State of Ohio Revenue Share" and include this Contract number, total amount, and reporting period covered.

The Contractor will pay the Revenue Share by check remittance, both normal and overnight, credit card payment via the State's epayment portal, or ACH payment, if approved by the State, using the instructions below.

Contractor will pay the Revenue Share by check remittance, both normal and overnight, credit card payment via the State's epayment portal, or ACH payment, if approved by the State, using the instructions below.

Check remittance:

Follow the remittance instructions on the required Quarterly Sales Report and Revenue Share Remittance Form at the following link, <https://das.ohio.gov/about/about-us/office-of-finance/revenue-share-form>.

Credit Card Payments:

To pay by credit card, use the following link, <https://epay.das.ohio.gov/Payment>, select "Revenue Share" as the payment type and follow the on-screen prompts.

ACH Payments:

If this payment method is approved by the State, the State will provide payment instructions to Contractor.

If the full amount of the Revenue Share is not paid within 30 days after the end of the applicable reporting period, the non-payment will constitute a contract debt to the State. The State may offset any unpaid Revenue Share from any amount owed to the Contractor under this Contract and employ all other remedies available to it under Ohio law for the non-payment of the Revenue Share. Additionally, if the Contractor fails to pay the Revenue Share in a timely manner, the failure will be a breach of this Contract, and the State may terminate this Contract for cause as set forth herein and seek damages for the breach.

4 - INVITATION TO BID INSTRUCTIONS

[Instructions, Terms and Conditions for Bidding](#) that apply to the solicitation.

5 - SPECIAL INSTRUCTIONS TO BIDDERS

5.1 - DELIVERY

Supplies will be delivered to the participating agency within the timeframe noted on the contract for the item after receipt of order. The delivery location will be noted on the purchase order issued by the participating agency.

5.2 - DESCRIPTIVE LITERATURE

The Bidder may be required to submit descriptive literature of the supplies or services being offered via the Item Grid. If requested, the literature will be used in the evaluation process to determine the lowest responsive and responsible bidder. If not provided as part of the bid response, the Bidder must provide said literature within seven (7) calendar days after request/notification by the Office of Procurement Services to do so. Failure of the bidder to furnish descriptive literature either as part of their bid response or within the time specified herein may deem the bidder not responsive.

5.3 - CONTRACT AWARD

The contract will be awarded to the lowest responsive and responsible bidder by line item.

5.4 - EVALUATION

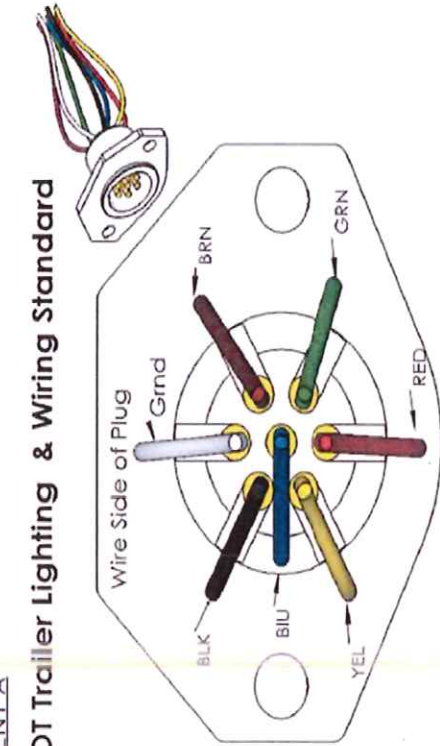
Bids will be evaluated in accordance with Article I-15 of the "Instructions to Bidders". In addition, the state will evaluate the bid based on the total item cost which equals the estimated number of units multiplied by the unit bid price plus the option unit bid cost times the number of units to evaluate (for each option with a quantity) plus the appropriate delivery charge. If estimated usages are unknown a quantity of one (1) will be used for the evaluation. If there is no "delivery charge per mile round trip map mileage rate" supplied or, the calculated value of the delivery charge is less than the minimum delivery charge, the minimum delivery charge will be used for evaluation purposes. The State reserves the right to reject the "per mile" delivery charge or the "minimum" delivery charge if it is determined to be excessive.

Example Calculation:

Total Item Cost = [(vehicle unit bid price) x (estimated number of units)] + [(option 1 unit bid cost) x (number of units to evaluate)] + [(option 2 unit bid cost) x (number of units to evaluate)] + [(delivery charge per mile round trip x 300) x estimated number of vehicles]

SUPPLEMENT A

Ohio DOT Trailer Lighting & Wiring Standard



All Trucks and trailers

- White- Ground
- Brown- All Marker, Clearance, License plate and tail lights
- Green- Right Turn & possibly brake also
- Yellow- Left turn & possibly brake also
- Red - Brake

Light Duty Tow Vehicles

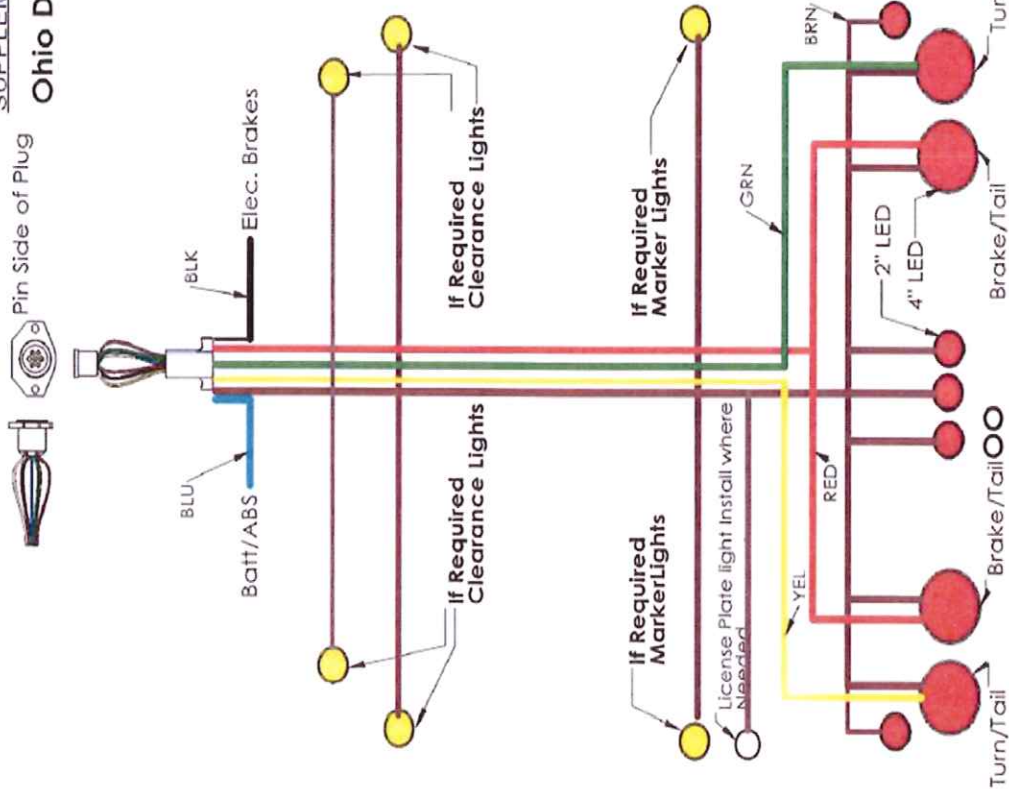
- Black - Elec Brakes
- Blue - Ignition Controlled Battery Feed

Heavy duty Tow vehicle and trailers - Air Brakes

- Black - Electric Brakes
- Blue - Trailer ABS Power (Ign controlled battery feed)



Rev 3
8-2013





Contract

BUILD OUT SCHEDULE

Amendment #	Amendment Date	Item Number	Make/Model	Model Year (1)	Dealer Order Cut Off Date (1)	Price Protection (1)	Model Year (2)	Dealer Order Cut Off Date (2)	Price Protection (2)
		Item 1ATH	Ford Escape Hybrid ST-Line AWD U9N/400A	MY2025					
		Item 4ATEV	Ford Mustang Mach E AWD K1S/100A	MY2025					
		Item 20AT	Ford F250 XL Reg Cab 2WD 142WB F2A/600A	MY2025					
		Item 21AT	Ford F250 XL Reg Cab 4WD 142WB F2B/600A	MY2025					
		Item 26AT	Ford F350 XL Reg Cab SRW 2WD 142WB F3A/610A	MY2025					
		Item 27AT	Ford F350 XL Reg Cab SRW 4WD 142WB F3B/610A	MY2025					

Key
Dealer Order Cut Off Date (1) Last day dealer can submit order to manufacturer for Make/Model, Model Year (1)
Price Protection (1) – Model year 2026 is available at Model Year 2025 Pricing
Dealer Order Cut Off Date (2) Last day dealer can submit order to manufacturer for Make/Model, Model Year (2)
Price Protection (2) – Model year 2027 is available at Model Year 2026 Pricing





Contract

BUILD OUT SCHEDULE (continued)

Amendment #	Amendment Date	Item Number	Make/Model	Model Year (1)	Dealer Order Cut Off Date (1)	Price Protection (1)	Model Year (2)	Dealer Order Cut Off Date (2)	Price Protection (2)
		Item 30AT	Ford F350 XL Crew Cab SRW 2WD 176WB W3A/610A	MY2025					
		Item 31AT	Ford F350 XL Crew Cab SRW 4WD 176WB W3B/610A	MY2025					

Key

Dealer Order Cut Off Date (1) Last day dealer can submit order to manufacturer for Make/Model, Model Year (1)
Price Protection (1) – Model year 2026 is available at Model Year 2025 Pricing
Dealer Order Cut Off Date (2) Last day dealer can submit order to manufacturer for Make/Model, Model Year (2)
Price Protection (2) – Model year 2027 is available at Model Year 2026 Pricing



EXHIBIT B



Date: Friday, January 10, 2025
Client: City of Parma Heights
Contact: Renee Overstreet
Phone: (440) 888-0985
Email: roverstreet@parmaheights.us

(2) F250's per attached specifications:

10177m	\$45,007.92
10179m	\$45,007.92
Total	\$90,015.84

Hi Renee,

Attached are the specifications for the (2) F250's on ground.

I will call to follow up but please call with any questions, (216)524-2400.

Regards,
Jenny Loveland
Government Sales Manager

FLEET MAINTENANCE COUNCEL OF NEO
NORTHEAST OHIO SERVICE DIRECTORS
OHIO TOWNSHIP ASSOCIATION
VENDOR STATE OF OHIO
BOARD OF DIRECTORS UNIVERSITY OF ASHLAND WOMEN IN LEADERSHIP
MEMBER KIWANIS INTERNATIONAL
MEMBER INTERNATIONAL SOCIETY OF FEMALE PROFESSIONALS

Due to worldwide commodity shortages and market instability, dealer is not responsible for any change in production or pricing from manufacturer or aftermarket equipment supplier. Dealer reserves the right to amend any appraisals given that are 30 days or older.

Prepared for: Bob Toler

City of Parma Heights

Prepared by: Jenny Loveland

01/03/2025



Valley Truck Centers | 5715 Canal Rd. Cleveland Ohio | 44125

2024 F-250 4x4 SD Regular Cab 8' box 142" WB SRW XL (F2B)

Price Level: 435

As Configured Vehicle

Description

Base Vehicle Price (F2B)

Order Code 600A

Includes:

- Engine: 6.8L 2V DEVCT NA PFI V8 Gas

Flex fuel.

- Transmission: TorqShift-G 10-Speed Automatic

Includes SelectShift and selectable drive modes: normal, eco, slippery roads, tow/haul and off-road.

- GVWR: 10,000 lb Payload Package

- Wheels: 17" Argent Painted Steel

Includes painted hub covers/center ornaments.

- HD Vinyl 40/20/40 Split Bench Seat

Includes center armrest, cupholder, storage and driver's side manual lumbar.

- Radio: AM/FM Stereo w/MP3 Player

Includes 4 speakers.

- SYNC 4

Includes 8" LCD capacitive touchscreen with swipe capability, wireless phone connection, cloud connected, AppLink with app catalog, 911 Assist, Apple CarPlay and Android Auto compatibility and digital owner's manual.

Engine: 6.8L 2V DEVCT NA PFI V8 Gas

Flex fuel.

Transmission: TorqShift-G 10-Speed Automatic

Includes SelectShift and selectable drive modes: normal, eco, slippery roads, tow/haul and off-road.

Electronic-Locking w/3.73 Axle Ratio

GVWR: 10,000 lb Payload Package

Wheels: 17" Argent Painted Steel

Includes painted hub covers/center ornaments.

HD Vinyl 40/20/40 Split Bench Seat

Includes center armrest, cupholder, storage and driver's side manual lumbar.

142" Wheelbase

Monotone Paint Application

Radio: AM/FM Stereo w/MP3 Player

Includes 4 speakers.

Includes:

- SYNC 4

Includes 8" LCD capacitive touchscreen with swipe capability, wireless phone connection, cloud connected, AppLink with app catalog, 911 Assist, Apple CarPlay and Android Auto compatibility and digital owner's manual.

XL Chrome Package

Includes 4 pickup box tie-down plates.

Prices and content availability as shown are subject to change and should be treated as estimates only. Actual base vehicle, package and option pricing may vary from this estimate because of special local pricing, availability or pricing adjustments not reflected in the dealer's computer system. See salesperson for the most current information.

Prepared for: Bob Toler

City of Parma Heights

Prepared by: Jenny Loveland

01/03/2025



Valley Truck Centers | 5715 Canal Rd. Cleveland Ohio | 44125

2024 F-250 4x4 SD Regular Cab 8' box 142" WB SRW XL (F2B)

Price Level: 435

As Configured Vehicle (cont'd)

Description

Includes:

- Bright Chrome Hub Covers & Center Ornaments
- Chrome Front Bumper
- Chrome Rear Step Bumper
- Halogen Fog Lamps

Dual 68 AH/65 AGM Batteries

410 Amp Dual Alternators

Includes 250 Amp + 160 Amp.

LED Box Lighting

Includes LED Center High-Mounted Stop Lamp (CHMSL).

Platform Running Boards

120V/400W Outlet

Includes 1 in-dash mounted outlet.

Fleet Customer Powertrain Limited Warranty

Requires valid FIN code.

Ford is increasing the 5-year 60,000-mile limited powertrain warranty to 5-years, 100,000 miles. Only Fleet purchasers with a valid Fleet Identification Number (FIN code) will receive the extended warranty. When the sale is entered into the sales reporting system with a sales type fleet along with a valid FIN code, the warranty extension will automatically be added to the vehicle. The extension will stay with the vehicle even if it is subsequently sold to a non-fleet customer before the expiration. This extension applies to both gas and diesel powertrains. Dealers can check for the warranty extension on eligible fleet vehicles in OASIS. Please refer to the Warranty and Policy Manual section 3.13.00 Gas Engine Commercial Warranty. This change will also be reflected in the printed Warranty Guided distributed with the purchase of every new vehicle.

50-State Emissions System

Oxford White

Medium Dark Slate w/HD Vinyl 40/20/40 Split Bench Seat

