

**RESOLUTION NO. 2023 - 56**

**A RESOLUTION AUTHORIZING AND DIRECTING THE ADMINISTRATION TO EXECUTE A PURCHASE ORDER WITH ROSENBAUER MINNESOTA, LLC THROUGH SOURCEWELL FOR THE PURCHASE OF ONE (1) ROSENBAUER AERIAL LADDER TRUCK AT THE PURCHASE PRICE OF ONE MILLION, EIGHT HUNDRED THOUSAND DOLLARS (\$1,800,000.00), AND DECLARING AN EMERGENCY**

**WHEREAS**, the Council authorized membership in the National Joint Power Alliance [now known as Sourcewell], a purchasing cooperative in Ordinance No. 2017-3; and

**WHEREAS**, the purchase order with Rosenbauer Minnesota, LLC for the procurement of one (1) Rosenbauer Aerial ladder truck in the amount of one million, eight hundred thousand dollars (\$1,800,000.00) as identified in Exhibit "A", attached hereto, and made a part hereof as though fully rewritten, was obtained through the National Joint Power Alliance [now known as Sourcewell]; and

**WHEREAS**, Council may authorize the purchase order through the City's membership in the National Joint Power Alliance [now known as Sourcewell], a purchasing cooperative, pursuant to Article V Sections 1 and 6 of the Charter, and Ohio Revised Code Section 9.48 without a competitive bidding process; and

**WHEREAS**, the City of Parma Heights was recently notified of an award from the Federal Emergency Management Agency (FEMA) for the FY 2022 Assistance to Firefighters Grant in the amount of one million dollars (\$1,000,000.00), which requires a ten percent (10%) match by the City, to assist with the cost of a new ladder truck for the fire department.

**NOW, THEREFORE, BE IT RESOLVED** by the Council of the City of Parma Heights, County of Cuyahoga and State of Ohio:

Section 1: That the Administration is hereby authorized and directed to execute a purchase order with Rosenbauer Minnesota, LLC, through Sourcewell, for one (1) Rosenbauer Aerial ladder truck for the sum of one million, eight hundred thousand dollars (\$1,800,000.00) as identified in Exhibit "A", attached hereto, and made a part hereof as though fully rewritten.

Section 2: This Council finds and determines that all formal actions of this Council concerning and relating to the adoption of this Resolution were taken in an open meeting of this Council and that all deliberations of the Council and of any of its Committees comprised of a majority of the members of the Council that resulted in those formal actions were in meetings open to the public, in compliance with the law.

Section 3: This Council declares this Resolution to be an emergency measure for the immediate preservation of the public health, peace, and safety of this Municipality, and for the further reason that it is necessary to place an immediate order to secure the vehicle at this price and expend the awarded funds from the FY 2022 Assistance to Firefighters Grant; wherefore, this

Resolution shall be in full force and effect immediately after its passage by Council and approval of the Mayor.

PASSED: September 11, 2023 Thomas Rouns  
PRESIDENT OF COUNCIL

ATTEST: Arbana Allen September 11, 2023  
CLERK OF COUNCIL APPROVED

FILED WITH  
THE MAYOR: September 11, '23 Marie Gallo  
MAYOR MARIE GALLO

# EXHIBIT A



## PURCHASE ORDER

Purchaser		SUPPLIER	
Purchaser:	City of Parma Heights	Contract #:	Sourcewell Contract #: 113021-RSD
Address 1:	6184 Pearl Rd	Supplier:	Rosenbauer Minnesota, LLC
Address 2:		Address 1:	5180 260th Street
City, State, Zip:	Parma Heights, Ohio 44130	Address 2:	PO Box 549
		City, State, Zip:	Wyoming, MN 55092

Purchase Order Number:	8152023	Delivery No Later Than:	9-20-25
Date:	8/15/2023	Member #:	76225

The amount in this proposal shall remain firm for a period of 30 days from the date of same.

Quantity	Description	Price	Price (Extended)
1	One (1) Rosenbauer Aerial, complete with Rosenbauer Commander chassis and Rosenbauer Cobra Platform per attached specifications.	\$1,800,000.00	\$1,800,000.00
A \$100.00 per day penalty will apply if the completed vehicle is not delivered by the date set above. To meet the date set above the purchase order must be signed no later than 9-1-23. In addition the chassis must arrive within 200 days from the signed purchase order.			
*Note: If chassis amount of \$502,717.00 is paid upon arrival at our plant in Minnesota, deduct \$19,306.00 each			
*Note: If aerial amount of \$480,290.00 is paid upon arrival at our plant in Minnesota, deduct \$9,364.00 each			
<b>TOTAL</b>			<b>\$1,800,000.00</b>

NOTES:	
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<b>Rosenbauer Dealer :</b>	All-American Fire Equipment
<b>Salesperson:</b>	Adam Georskey
<b>Signature:</b>	<i>Adam Georskey</i>

<b>Purchaser:</b>	City of Parma Heights
<b>Print Name:</b>	
<b>Title:</b>	
<b>Date:</b>	
<b>Signature:</b>	



**APPENDIX C  
CHANGE ORDER POLICY**

This change order policy is intended to reflect the increased cost of changes which result in delayed deliveries, confused paperwork, poor production flow and increased potential of trucks being built to incorrect specifications. With your cooperation, changes can be kept to a minimum which means we will be able to reduce lead times, increase production and maintain costs which will benefit all of us.

Our objective is accurate, high quality and on-time deliveries exceeding our customer expectations.

Changes any time after the order is received may delay the quoted delivery date. Significant design or component changes will have the largest impact on the schedule and quoted delivery date. Changes that occur later in the process will also have the largest impact on the schedule and quoted delivery date.

All time fences are reference to contract execution date if not otherwise stated.

**Change Window #1**

All changes will be priced at standard pricing and specials will be priced through our normal process. Significant changes made to the vehicle during this time period may result in a delivery extension.

RBM Chassis	0-60 days
RBA Aerial	0-60 days
Rosenbauer Body	0-60 days

**Change Window #2**

All changes are subject to a 25% mark-up, as well as a \$250.00 change order processing fee. All changes are subject to factory review and may be denied due to engineering or lead time issues.

RBM Chassis	61-75 days
RBA Aerial	61-75 days
Rosenbauer Body	61-120 days

**Change Window #3**

All changes are subject to a 50% mark-up, and 50% restocking fee on deleted items, as well as a \$250.00 change order processing fee. All changes are subject to factory review and may be denied due to engineering or lead time issues. No major components can be changed at this time; major components are considered engine, transmission, axles, suspension, cab, frame (wheelbase), seats, water pump and water tank.

RBM Chassis	76-120 days
RBA Aerial	76-120 days
Rosenbauer Body	121-180 days

**Change Window #4**

Changes are not recommended at this time. Any changes requested will be priced on a time and material basis, as well as a \$500.00 change order processing fee. Any changes requested, and that are quoted to the customer, must be approved by the customer within three days or they will not be valid.

RBM Chassis	After 120 days
RBA Aerial	After 120 days
Rosenbauer Body	After 180 days

*\*Note: Any late change orders that are factory driven will be done at cost and no additional mark up or penalties will apply.*

**BUYER INITIALS:** \_\_\_\_\_